# Mississippi Department of Information Technology Services

**RFP No: 3629** 

INVITATION: Sealed proposals, subject to the attached conditions, will be received at this office until May 3, 2010 @ 3:00 p.m. Central Time for the acquisition of the products/services described below for Mississippi Department of Human Services.

Services to provide operations and management of a New Hire Directory to interface with the Mississippi Enforcement and Tracking Support System (METSS)

# The Vendor must submit proposals and direct inquiries to:

Debra Spell
Technology Consultant
Information Technology Services
Suite 508, 301 N. Lamar Street
Jackson, MS 39201-1495
(601) 359-2632
debra.spell@its.ms.gov

To prevent opening by unauthorized individuals, all copies of the proposal must be sealed in the package. The following must be clearly typed on a label affixed to the package in a clearly visible location:

PROPOSAL, SUBMITTED IN RESPONSE TO RFP NO. 3629
due May 3, 2010 @ 3:00 p.m.,
ATTENTION: Debra Spell

David L. Litchliter Executive Director, ITS

RFP No.: 3629 RFP Checklist Project No.: 38622 Revised: 10/1/2009

# **ITS RFP Response Checklist**

RFP Respons	se C	hecklist: These items should be included in your response to RFP 3629.
	1)	One clearly marked original response, Seven (7) identical copies, and an electronic copy of the complete proposal. Label the front and spine of the three-ring loose-leaf binder with the Vendor name and RFP number. Include the items listed below inside the binder. Please DO NOT include a copy of the RFP in the binder.
	2)	Submission Cover Sheet, signed and dated. (Section I)
	3)	Proposal Bond, if applicable (Section I)
	4)	Proposal Exception Summary, if applicable (Section V)
	5)	Vendor response to RFP Questionnaire (Section VI)
	6)	Point-by-point response to Technical Specifications (Section VII)
	7)	Vendor response to Cost Information Submission (Section VIII)
	8)	References (Section IX)

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Section 1: Submission Cover Sheet & Configuration Summary

Project No.: 38622 Revised: 10/1/2009

# SECTION I SUBMISSION COVER SHEET & CONFIGURATION SUMMARY

Provide the following information regarding the person responsible for the completion of your proposal. This person should also be the person the Mississippi Department of Information Technology Services, (ITS), should contact for questions and/or clarifications.

Name	Phone #
Address	Fax # E-mail
signing in the space items in this Requestional trial representation of the space included herein, excursion of the space included herein, excursional except exceptions. This actual has be proposed. Contract negotiation	ce by <b>ITS</b> , the Vendor acknowledges that by submitting a proposal AND indicated below, the Vendor is contractually obligated to comply with all st for Proposal (RFP), including the Standard Contract in Attachment A if ept those listed as exceptions on the Proposal Exception Summary Form. If ion Summary Form is included, the Vendor is indicating that he takes no knowledgement also contractually obligates any and all subcontractors that Vendors who sign below may not later take exception to any point during s. The Vendor further certifies that the company represented here is an good standing of the products/services included in this proposal.
_	Original signature of Officer in Bind of Company/Date
Name (typed or	original signature of officer in Bind of company, bace
printed)	
Title Company name	<del></del>
Physical address	
State of Incorporation	n
	CONFIGURATION SUMMARY
The Vendor must proposal using 100 v	ovide a summary of the main components of products/services offered in this words or less.

RFP No.: 3629 Proposal Bonds Project No.: 38622 Revised: 10/1/2009

# PROPOSAL BONDS

Please refer to Item No. 36, "Proposal Bond" in Section IV to determine if a Proposal Bond is required for this procurement. If required, please attach the bond here.

# SECTION II PROPOSAL SUBMISSION REQUIREMENTS

The objective of the Proposal Submission Requirements section is to provide Vendors with the information required to submit a response to this Request for Proposal (RFP). A Vendor who has responded to previous RFPs issued by **ITS** should not assume that the requirements are the same, as changes may have been made.

- 1. Failure to follow any instruction within this RFP may, at the State's sole discretion, result in the disqualification of the Vendor's proposal.
- 2. The State has no obligation to locate or acknowledge any information in the Vendor's proposal that is not presented under the appropriate outline according to these instructions and in the proper location.
- 3. The Vendor's proposal must be received, in writing, by the office of **ITS** by the date and time specified. **ITS** is not responsible for any delays in delivery or expenses for the development or delivery of proposals. Any proposal received after proposal opening time will be returned unopened. Any proposal received with insufficient postage will be returned unopened.
- 4. Proposals or alterations by fax, e-mail, or phone will not be accepted.
- 5. Original signatures are required on one copy of the Submission Cover Sheet and Configuration Summary, and the Vendor's original submission must be clearly identified as the original. The Vendor's original proposal must include the Proposal Bond, (if explicitly required in Section IV).
- 6. **ITS** reserves the right to reject any proposals, including those with exceptions, prior to and at any time during negotiations.
- 7. **ITS** reserves the right to waive any defect or irregularity in any proposal procedure.
- 8. The Vendor may intersperse their response following each RFP specification but must not otherwise alter or rekey any of the original text of this RFP. If the State determines that the Vendor has altered any language in the original RFP, the State may, in its sole discretion, disqualify the Vendor from further consideration. The RFP issued by ITS is the official version and will supersede any conflicting RFP language submitted by the Vendor.

The Vendor must conform to the following standards in the preparation of the Vendor's proposal:

8.1 The Vendor is required to submit one clearly marked original response, seven (7) identical copies, and an electronic copy of the complete proposal, including all sections and Attachments, in three-ring binders.

- 8.2 To prevent opening by unauthorized individuals, all copies of the proposal must be sealed in the package. A label containing the information on the RFP cover page must be clearly typed and affixed to the package in a clearly visible location.
- 8.3 Number each page of the proposal.
- 8.4 Respond to the sections and Attachments in the same order as this RFP.
- 8.5 Label and tab the responses to each section and Attachment, using the corresponding headings from the RFP.
- 8.6 If the Vendor does not agree with any item in any section, then the Vendor must list the item on the *Proposal Exception Summary Form*. (See Section V for additional instructions regarding Vendor exceptions.)
- 8.7 Occasionally, an outline point in an attachment requests information which is not applicable to the products/services proposed. If the Vendor is certain the point does not apply to the given RFP, the Vendor should respond with "NOT APPLICABLE."
- Where an outline point asks a question or requests information, the Vendor must respond with the <u>specific</u> answer or information requested.
- When an outline point/attachment is a statement provided for the Vendor's information only, the Vendor need only read that point. The Vendor acknowledges having read and accepting, or taking exception to, all sections by signing the *Submission Cover Sheet* and providing a *Proposal Exception Summary Form*.
- Where a minimum requirement has been identified, respond by stating the item (e.g., device name/model number, guaranteed response time) proposed and how it will meet the specifications.
- 8.11 The Vendor must fully respond to <u>each</u> requirement within the *Technical Specifications* by fully describing the manner and degree by which the proposal meets or exceeds said requirements.
- 9. It is the responsibility of the Vendor to clearly identify all costs associated with any item or series of items in this RFP. The Vendor must include and complete all parts of the cost proposal in a clear and accurate manner. Omissions, errors, misrepresentations, or inadequate details in the Vendor's cost proposal may be grounds for rejection of the Vendor's proposal. Costs that are not clearly identified will be borne by the Vendor. The Vendor must complete the Cost Information Submission in this RFP, which outlines the minimum requirements for providing cost information. The Vendor should supply supporting details as described in the Cost Information Submission.

- 10. **ITS** reserves the right to request additional information or clarification of a Vendor's proposal. The Vendor's cooperation during the evaluation process in providing **ITS** staff with adequate responses to requests for clarification will be considered a factor in the evaluation of the Vendor's overall responsiveness. Lack of such cooperation or failure to provide the information in the manner required may, at the State's discretion, result in the disqualification of the Vendor's proposal.
- 11. Unsolicited clarifications and updates submitted after the deadline for proposals will be accepted or rejected at the sole discretion of **ITS**.
- 12. Unsolicited clarifications in the evaluation and selection of lowest and best proposal will be considered only if all the following conditions are met:
  - 12.1 A clarification to a proposal that includes a newly announced product line or service with equal or additional capability to be provided at or less than the proposed price will be considered.
  - 12.2 Information provided must be in effect nationally and have been formally and publicly announced through a news medium that the Vendor normally uses to convey customer information.
  - 12.3 Clarifications must be received early enough in the evaluation process to allow adequate time for re-evaluation.
  - The Vendor must follow procedures outlined herein for submitting updates and clarifications.
  - 12.5 The Vendor must submit a statement outlining the circumstances for the clarification.
  - 12.6 The Vendor must submit one clearly marked original and seven (7) copies of the clarification.
  - 12.7 The Vendor must be specific about which part of the original proposal is being changed by the clarification (i.e., must include exact RFP reference to section and outline point).

#### 13. Communications with State

From the issue date of this RFP until a Vendor is selected and the selection is announced, responding Vendors or their representatives may not communicate, either orally or in writing regarding this RFP with any statewide elected official, state officer or employee, member of the legislature or legislative employee except as noted herein. To ensure equal treatment for each responding Vendor, all questions regarding this RFP must be submitted in writing to the State's contact person for the selection process, and not later than the last date for accepting responding Vendor questions provided in this RFP. All such questions will be answered officially by the State in writing. All such questions and

answers will become addenda to this RFP, and they will be posted to the ITS web site. Vendors failing to comply with this requirement will be subject to disqualification.

- The State's contact person for the selection process is: Debra Spell, Technology Consultant, 301 North Lamar Street, Ste. 508, Jackson, MS 39201, 601-359-2632, debra.spell@its.ms.gov.
- Vendor may consult with State representatives as designated by the State's contact person identified in 13.1 above in response to State-initiated inquiries. Vendor may consult with State representatives during scheduled oral presentations and demonstrations excluding site visits.

# SECTION III VENDOR INFORMATION

The objective of the Vendor Information section of this RFP is to provide Vendors with information required to respond to the RFP successfully.

#### 1. Interchangeable Designations

The terms "Vendor" and "Contractor" are referenced throughout this RFP. Generally, references to the "Vendor" are used in conjunction with the proposing organization and procurement process leading up to the final RFP selection and award. The term "Contractor" denotes the role assumed, post-award, by the winning Vendor. Additionally, the terms "State of Mississippi," "State" or "ITS" may be used interchangeably throughout this RFP to denote the political entity issuing the RFP and requesting responses from Vendors throughout these specifications. References to a specific agency, institution or other political entity represent the client or customer on whose behalf ITS is issuing the RFP.

# 2. Vendor's Responsibility to Examine RFP

Vendors must examine all documents, forms, specifications, standard provisions, and instructions.

# 3. **Proposal as Property of State**

All written proposal material becomes the property of the State of Mississippi.

#### 4. Written Amendment to RFP

Any interpretation of an **ITS** RFP will be made by written amendment only. The State will not be responsible for any other explanation of this RFP. A copy of any amendment will be posted on the **ITS** website, together with the associated RFP specification. Vendors are required to check the **ITS** website periodically for RFP amendments before the proposal opening date at: http://www.its.ms.gov/rfps/rfps\_awaiting.shtml.

Any and all amendments will be posted no later than noon, seven days prior to the proposal opening date listed on the cover page of this RFP. Should you be unable to access the **ITS** website, you may contact the **ITS** technology consultant listed on page one of this RFP and request a copy.

# 5. Oral Communications Not Binding

Only transactions which are in writing from **ITS** may be considered official. No negotiations, decisions, or actions shall be executed by any Vendor as a result of any discussions with any State employee.

#### 6. Vendor's Responsibility for Delivery

Vendors must ensure, through reasonable and sufficient follow-up, proper compliance with, and fulfillment of all schedules and deliverables specified within the body of this RFP. The State will not be responsible for the failure of any delivery medium for

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submission of information to or from the Vendor, including but not limited to, public and private carriers, U.S. mail, Internet Service Providers, facsimile, or e-mail.

#### 7. Evaluation Criteria

The State's intent in issuing this RFP is to award a contract to the lowest and best responsive Vendor who meets specifications, considering price and other factors. The Vendor's past performance, cooperation, and ability to provide service and training are general factors that will be weighed in the selection process. More specific information concerning evaluation criteria is presented in *Technical Specifications*.

# 8. **Multiple Awards**

**ITS** reserves the right to make multiple awards.

# 9. **Right to Award in Whole or Part**

**ITS** reserves the right to approve an award by individual items or in total, whichever is deemed to be in the best interest of the State of Mississippi.

#### 10. Right to Use Proposals in Future Projects

The State reserves the right to evaluate the awarded proposal from this RFP, including all products and services proposed therein, along with the resulting contractual terms, for possible use in future projects if (a) it is deemed to be in the best interest of the State to do so; and (b) the Vendor is willing to extend a cost less than or equal to that specified in the awarded proposal and resulting contract. A decision concerning the utilization of a Vendor's proposal for future projects is solely at the discretion of the State and requires the agreement of the proposing Vendor. The State's decision to reuse an awarded proposal will be based upon such criteria as: (1) the customer's business requirements; (2) elapsed time since the award of the original project; and/or (3) research on changes in the Vendor, market, and technical environments since the initial award.

# 11. Price Changes During Award or Renewal Period

A price increase will not be accepted during the award period or the renewal period, unless stipulated in the contract. However, the State will always take advantage of price decreases.

#### 12. **Right to Request Information**

The State reserves the right to request information relative to a Vendor's references and financial status and to visit a Vendor's facilities during normal working hours. The State also reserves the right to request a current financial statement, prepared and certified by an independent auditing firm, and reserves the right to require that Vendors document their financial ability to provide the products and services proposed up to the total dollar amount of the Vendor's cost proposal. The State reserves the right to request information about the Vendor from any previous customer of the Vendor of whom the State is aware, even if that customer is not included in the Vendor's list of references.

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#### 13. **Vendor Personnel**

For RFPs including professional services specifications, the Vendor will be required to provide and/or certify the following for each individual included in the Vendor's proposal:

- 13.1 A direct telephone number at which the individual may be contacted for a telephone interview. The State will pay toll charges in the continental United States. The Vendor must arrange a toll-free number for all other calls.
- 13.2 That, if onsite interviews are required, the individual can be at the specified location in Mississippi within the timeframe specified. All costs associated with onsite interviews will be the responsibility of the Vendor.
- 13.3 That the individual is proficient in spoken and written English;
- That the individual is a U.S. citizen or that the individual meets and will maintain employment eligibility requirements in compliance with all INS regulations. The Vendor must provide evidence of identification and employment eligibility prior to the award of a contract that includes any personnel who are not U.S. citizens.
- That the personnel assigned to a project will remain a part of the project throughout the duration of the contract as long as the personnel are employed by the Vendor, unless replaced by the Vendor at the request of the State. This requirement includes the responsibility for ensuring all non-citizens maintain current INS eligibility throughout the duration of the contract.

#### 14. Vendor Imposed Constraints

The Vendor must specifically document what limitations, if any, exist in working with any other Contractor acting in the capacity of the State's business partner, subcontractor or agent who may be managing any present or future projects; performing quality assurance; integrating the Vendor's software; and/or providing web-hosting, hardware, networking or other processing services on the State's behalf. The project relationship may be based on roles as either equal peers; supervisory – subordinate; or subordinate – supervisory, as determined by the State. The State recognizes that the Vendor may have trade secrets, intellectual property and/or business relationships that may be subject to its corporate policies or agreements. The State must understand these issues in order to decide to what degree they may impact the State's ability to conduct business for this project. These considerations will be incorporated accordingly into the proposal evaluation and selection process. The understanding reached between the Vendor and the State with regard to this business relationship precludes the Vendor from imposing any subsequent limitations of this type in future project undertakings by the State.

#### 15. **Best and Final Offer**

The State reserves the right to solicit Best and Final Offers (BAFOs) from Vendors, principally in situations in which proposal costs eclipse available funding or the State believes none of the competing proposals presents a Best Value (lowest and best proposal) opportunity. Because of the time and expense incurred by both the Vendor community and the State, BAFOs are not routinely conducted. Vendors should offer their best pricing with the initial solicitation. Situations warranting solicitation of a BAFO will be considered an exceptional practice for any procurement. Vendors that remain in a competitive range within an evaluation may be requested to tender Best and Final Offers, at the sole discretion of the State. All such Vendors will be provided an equal opportunity to respond with a Best and Final Offer under a procedure to be defined by the State that encompasses the specific, refined needs of a project, as part of the The State may re-evaluate and amend the original project BAFO solicitation. specifications should it be deemed necessary in order to improve the opportunity for attaining Best Value scenarios from among the remaining competing Vendors. All BAFO proceedings will be uniformly conducted, in writing and subject to solicitation by the State and receipt from the Vendors under a precise schedule.

#### 16. **Restriction on Advertising**

The Vendor must receive written approval from the State before advertising or referencing the award of the contract or the services being provided. The Vendor must agree not to refer to awards in commercial advertising in such a manner as to state or imply that the firm or its services are endorsed or preferred by the State of Mississippi.

#### 17. Rights Reserved to Use Existing Product Contracts

The State reserves the right on turnkey projects to secure certain products from other existing **ITS** contracts if it is in its best interest to do so. If this option is exercised, then the awarded Vendor must be willing to integrate the acquisition and implementation of such products within the schedule and system under contract.

#### 18. Additional Information to be Included

In addition to answering each specification within this RFP, the Vendor must include complete product/service information, including product pictorials and technical/descriptive literature relative to any product/service offered with the proposal. Information submitted must be sufficiently detailed to substantiate that the products/services offered meet or exceed specifications.

# 19. Valid Contract Required to Begin Work

The successful Vendor should not commence any billable work until a valid contract has been executed. Any work done by the successful Vendor prior to the execution of the contract is done at the Vendor's sole risk. The State is under no obligation to pay for work done prior to the execution of a contract.

# SECTION IV LEGAL AND CONTRACTUAL INFORMATION

The objective of the *Legal and Contractual Information* section is to provide Vendors with information required to complete a contract or agreement with **ITS** successfully.

# 1. Acknowledgment Precludes Later Exception

By signing the *Submission Cover Sheet*, the Vendor is contractually obligated to comply with all items in this RFP, including the *Standard Contract* in Attachment A if included herein, except those specifically listed as exceptions on the *Proposal Exception Summary Form*. If no *Proposal Exception Summary Form* is included, the Vendor is indicating that he takes no exceptions. Vendors who respond to this RFP by signing the *Submission Cover Sheet* may not later take exception to any item in the RFP during contract negotiations. This acknowledgement also contractually obligates any and all subcontractors that may be proposed. No exceptions by subcontractors or separate terms and conditions will be entertained after the fact.

# 2. Failure to Respond as Prescribed

Failure to respond as described in Section II: *Proposal Submission Requirements* to any item in the sections and Attachments of this RFP, including the *Standard Contract* attached as Attachment A, if applicable, shall contractually obligate the Vendor to comply with that item.

#### 3. Contract Documents

**ITS** will be responsible for all document creation and editorial control over all contractual documentation related to each procurement project. The following documents will normally be included in all contracts between **ITS** and the Vendor:

- 3.1 The Proposal Exception Summary Form as accepted by **ITS**;
- 3.2 Contracts which have been signed by the Vendor and **ITS**;
- 3.3 **ITS'** Request for Proposal, including all addenda;
- 3.4 Official written correspondence from **ITS** to the Vendor;
- 3.5 Official written correspondence from the Vendor to **ITS** when clarifying the Vendor's proposal; and
- 3.6 The Vendor's proposal response to the **ITS** RFP.

#### 4. **Order of Precedence**

When a conflict arises regarding contract intent due to conflicting statements in documents included in the contract, the order of precedence of each document is as listed above unless modification of order is negotiated and agreed upon by both **ITS** and the winning Vendor.

#### 5. Additional Contract Provisions

The contract will also include such additional provisions, which are not inconsistent or incompatible with the material terms of this RFP, as may be agreed upon by the parties. All of the foregoing shall be in such form and substance as prescribed by the State.

## 6. Contracting Agent by Law

The Executive Director of **ITS** is, by law, the purchasing and contracting agent for the State of Mississippi in the negotiation and execution of all contracts for the acquisition of computer and telecommunications equipment, systems, software, and services (Section 25-53-1, et seq., of the Mississippi Code Annotated). **ITS** is issuing this RFP on behalf of the procuring agency or institution. **ITS** and the procuring agency or institution are sometimes collectively referred to within this RFP as "State."

# 7. **Mandatory Legal Provisions**

- 7.1 The State of Mississippi is self-insured; all requirements for the purchase of casualty or liability insurance are deleted.
- 7.2 Any provisions disclaiming implied warranties shall be null and void. See Mississippi Code Annotated Sections 11-7-18 and 75-2-719(4). The Vendor shall not disclaim the implied warranties of merchantability and fitness for a particular purpose.
- 7.3 The Vendor shall have no limitation on liability for claims related to the following items:
  - 7.3.1 Infringement issues;
  - 7.3.2 Bodily injury;
  - 7.3.3 Death;
  - 7.3.4 Physical damage to tangible personal and/or real property; and/or
  - 7.3.5 The intentional and willful misconduct or negligent acts of the Vendor and/or Vendor's employees or subcontractors.
- 7.4 All requirements that the State pay interest (other than in connection with lease-purchase contracts not exceeding five years) are deleted.
- 7.5 Any contract negotiated under this RFP will be governed by and construed according to the laws of the State of Mississippi. Venue for the resolution of any dispute shall be Jackson, Hinds County, Mississippi.

- 7.6 Any contract negotiated under this RFP is cancelable in the event the funding authority does not appropriate funds. Notice requirements to Vendor cannot exceed sixty (60) days.
- 7.7 The State of Mississippi does not waive its sovereign immunities or defenses as provided by law by entering into this contract with the Vendor, Vendor agents, subcontractors, or assignees.
- 7.8 The State will deliver payments to the Vendor within forty-five (45) days after receipt of invoice and receipt, inspection, and approval of Vendor's products/services. No late charges will exceed 1.5% per month on any unpaid balance from the expiration of said period until payment is delivered. See Section 31-7-305 of the Mississippi Code Annotated. Seller understands and agrees that Purchaser is exempt from the payment of taxes.
- 7.9 The State shall not pay any attorney's fees, prejudgment interest or the cost of legal action to or for the Vendor.

# 8. **Approved Contract**

- 8.1 Award of Contract A contract is considered to be awarded to a proposer once the proposer's offering has been approved as lowest and best proposal through:
  - 8.1.1 Written notification made to proposers on **ITS** letterhead, or
  - 8.1.2 Notification posted to the **ITS** website for the project, or
  - 8.1.3 CP-1 authorization executed for the project, or
  - 8.1.4 The **ITS** Board's approval of same during an open session of the Board.
- 8.2 **ITS** statute specifies whether **ITS** Director approval or **ITS** Board approval is applicable for a given project, depending on the total lifecycle cost of the contract.
- A contract is not deemed final until five (5) working days after either the award of contract or post procurement review, as stipulated in the **ITS** Protest Procedure and Policy. In the event of a valid protest, the State may, at its sole discretion, continue the procurement or stay the procurement in accordance with the **ITS** Protest Procedure and Policy. If the procurement is stayed, the contract is not deemed final until the protest is resolved.

#### 9. **Contract Validity**

All contracts are valid only if signed by the Executive Director of **ITS**.

#### 10. Order of Contract Execution

Vendors will be required to sign contracts and to initial all contract changes before the Executive Director of **ITS** signs.

### 11. Availability of Funds

All contracts are subject to availability of funds of the acquiring State entity and are contingent upon receipt by the winning Vendor of a purchase order from the acquiring State entity.

# 12. **CP-1 Requirement**

All purchase orders issued for goods and services acquired from the awarded Vendor under this RFP must be encoded by the Customer agency with a CP-1 approval number assigned by **ITS**. This requirement does not apply to acquisitions that by policy have been delegated to State entities.

# 13. Requirement for Electronic Payment and Invoicing

- Payments to the awarded Vendor for all goods and services acquired under this RFP by state agencies that make payments through the Statewide Automated Accounting System ("SAAS") will be made electronically, via deposit to the bank account of the Vendor's choice. The awarded Vendor must enroll and be activated in PayMode<sup>TM</sup>, the State's current vehicle for sending and receiving electronic payments, prior to receiving any payments from state agencies. There is no charge for a Vendor to enroll or receive payments via PayMode. For additional information on PayMode, including registration instructions, Vendors should visit the following website: <a href="http://portal.paymode.com/ms/">http://portal.paymode.com/ms/</a>. Vendors may also request assistance from the Mississippi Management and Reporting System (MMRS) Call Center regarding PayMode registration by contacting <a href="mailto:mash@dfa.state.ms.us">mash@dfa.state.ms.us</a>.
- 13.2 For state agencies that make payments through SAAS, the awarded Vendor is required to submit electronically all invoices for goods and services acquired under this RFP, along with appropriate supporting documentation, as directed by the State. Should the requirement for electronic invoicing be implemented during the term of the project contract, the State will work with the Vendor to determine a reasonable timeframe for initiating electronic invoicing.
- 13.3 Items 13.1 and 13.2 only apply to state agencies that make payments through SAAS. Payments and invoices for all other entities will conform to their standard methods of payment to contractors.

# 14. Time For Negotiations

All contractual issues must be successfully negotiated within fifteen (15) working days from the Vendor's initial receipt of the project contract from **ITS**, unless **ITS** consents to extend the period. Failure to complete negotiations within the stated time period constitutes grounds for rejection of

the Vendor's response to this RFP. **ITS** may withdraw the proposal award and begin negotiations with the next ranked Vendor immediately or pursue any other option.

14.2 Negotiations shall be limited to items to which the Vendor has noted as exceptions on their Proposal Exception Summary Form, as well as any new items that the State may require. All contract changes requested by the Vendor related to such exceptions noted in Vendor's proposal shall be submitted three (3) working days prior to scheduled negotiations, unless **ITS** consents to a different period.

#### 15. **Prime Contractor**

The selected Vendor will be designated the prime contractor in the proposal, and as such, shall be solely responsible for all products/services offered in the proposal and for the fulfillment of the contract with the State.

#### 16. **Sole Point of Contact**

**ITS** will consider the selected Vendor to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the contract.

- The Vendor must acknowledge and agree that in matters of proposals, clarifications, negotiations, contracts and resolution of issues and/or disputes, the Vendor represents all contractors, third parties and/or subcontractors the Vendor has assembled for this project. The Vendor's commitments are binding on all such parties and consequently the State is only required to negotiate with the Vendor.
- Furthermore, the Vendor acknowledges and agrees to pass all rights and/or services related to all general consulting, services leasing, software licensing, warranties, hardware maintenance and/or software support to the State from any contractor, third party or subcontractor without the State having to negotiate separately or individually with any such parties for these terms or conditions.
- 16.3 Should a proposing Vendor wish to assign payment of any or all charges resulting from this contract to a third party, Vendor must disclose that fact in his/her proposal, along with the third party's name, address, nature of business, and relationship to the proposing Vendor, the reason for and purpose of the assignment, and all conditions of the assignment, including but not limited to a copy of an assignment document to be executed by the State, the Vendor, and the third party. Such assignments will be accepted or rejected at the sole discretion of the State. Vendor must clearly and definitively state in his/her proposal whether the proposal is contingent upon the requested assignment of payments. Whenever any assignment of payment is requested, the proposal, contract, and assignment document must include language specifically guaranteeing that the proposing Vendor is solely and fully liable and

responsible for the performance of its obligations under the subject contract. No assignment of payment will be considered at the time of purchase unless such assignment was fully disclosed in the Vendor's proposal and subsequently accepted by the State.

## 17. ITS Approval of Subcontractor Required

Unless provided in the contract, the Vendor shall not contract with any other party for furnishing any of the contracted work or services without the consent, guidance, and written approval of the State. **ITS** reserves the right of refusal and the right to request replacement of a subcontractor due to unacceptable work or conduct. This provision should not be interpreted as requiring the approval of individual contracts of employment between the Vendor and personnel assigned for services under the contract.

# 18. **Inclusion of Subcontract Agreements**

Copies of any agreements to be executed between the Vendor and any subcontractors must be included in the Vendor's proposal.

#### 19. **Negotiations with Subcontractor**

In order to protect the State's interest, **ITS** reserves the right to attempt to resolve the contractual disagreements that may arise between the Vendor and its subcontractor after award of the contract.

#### 20. References to Vendor to Include Subcontractor

All references in the RFP to "Vendor" shall be construed to encompass both the Vendor and its subcontractors.

# 21. Outstanding Vendor Obligations

- Any Vendor who presently owes the State of Mississippi money pursuant to any contract for which **ITS** is the contracting agent and who has received written notification from **ITS** regarding the monies owed, must submit, with the proposal, a certified check in the amount due and owing in order for the proposal in response to this RFP to be considered. For a Vendor currently in bankruptcy as of the RFP submission date, this requirement is met, if and only if, **ITS** has an active petition before the appropriate bankruptcy court for recovery of the full dollar amount presently owed to the State of Mississippi by that Vendor. If the Vendor has emerged from bankruptcy by the RFP submission date, the Vendor must pay in full any amount due and owing to the State, as directed in the court-approved reorganization plan, prior to any proposal being considered.
- Any Vendor who is presently in default on existing contracts for which **ITS** is the contracting agent, or who otherwise is delinquent in the performance of any such contracted obligations, is in the sole judgment of the State required to make arrangement for fulfilling outstanding obligations to the satisfaction of the State in order for the proposal to be considered.

The State, at its sole discretion, may reject the proposal of a Vendor with any significant outstanding financial or other obligations to the State or who is in bankruptcy at the time of proposal submission.

# 22. **Equipment Condition**

For all RFPs requiring equipment, the Vendor must furnish only new equipment in response to **ITS** specifications, unless an explicit requirement for used equipment is otherwise specified.

# 23. **Delivery Intervals**

The Vendor's proposal must specify, in the *Cost Information Submission* and in response to any specific instructions in the *Technical Specifications*, delivery and installation intervals after receipt of order.

# 24. **Pricing Guarantee**

The Vendor must explicitly state, in the *Cost Information Submission* and in response to any specific instructions in the *Technical Specifications*, how long the proposal will remain valid. Unless stated to the contrary in the *Technical Specifications*, pricing must be guaranteed for a minimum of ninety (90) days.

# 25. **Shipping Charges**

For all RFPs requiring shipment of any product or component, all products must be delivered FOB destination to any location within the geographic boundaries of the State with all transportation charges prepaid and included in the RFP proposal or LOC quotation. Destination is the point of use.

#### 26. Amortization Schedule

For all RFPs requiring equipment, contracts involving the payment of interest must include an amortization schedule clearly documenting the amount of interest payable over the term of the contract.

# 27. Americans with Disabilities Act Compliance for Web Development and Portal Related Services

All Web and Portal development work must be designed and implemented in compliance with the Electronic and Information Technology Accessibility Standards associated with Section 508 of the Rehabilitation Act and with the Web Accessibility Initiative (WAI) of the W3C.

# 28. Ownership of Developed Software

When specifications require the Vendor to develop software for the State, the Vendor must acknowledge and agree that the State is the sole owner of such developed software with exclusive rights to use, alter, or distribute the software without restriction. This requirement applies to source code, object code, and documentation.

28.2 The State may be willing to grant the Vendor a nonexclusive license to use the State's software subject to devising acceptable terms and license fees. This requirement is a matter of State Law, and not negotiable.

# 29. Ownership of Custom Tailored Software

In installations where the Vendor's intellectual property is modified and custom-tailored to meet the needs of the State, the Vendor must offer the State an application license entitling the State to use, and/or alter the software without restriction. These requirements apply to source code, object code and documentation.

#### 30. Terms of Software License

The Vendor acknowledges and agrees that the term of all software licenses provided to the State shall be perpetual unless stated otherwise in the Vendor's proposal.

#### 31. The State is Licensee of Record

The Vendor must not bypass the software contracting phase of a project by licensing project software intended for State use in its company name. Upon award of a project, the Vendor must ensure that the State is properly licensed for all software that is proposed for use in a project.

#### 32. Remote Access via Virtual Private Network

Vendor must understand that the State of Mississippi's Enterprise Security Policy mandates that all remote access to and/or from the State network must be accomplished via a Virtual Private Network (VPN). If remote access is required at any time during the life of this Agreement, Vendor and the State agree to implement/maintain a VPN for this connectivity. This required VPN must be IPSec-capable (ESP tunnel mode) and will terminate on a Cisco VPN-capable device (i.e. VPN concentrator, PIX firewall, etc.) on the State's premises. Vendor agrees that it must, at its expense, implement/maintain a compatible hardware/software solution to terminate the specified VPN on the State's premises. The parties further understand and agree that the State protocol standard and architecture are based on industry-standard security protocols and manufacturer engaged at the time of contract execution. The State reserves the right to introduce a new protocol and architecture standard and require the Vendor to comply with same, in the event the industry introduces a more secure, robust protocol to replace IPSec/ESP and/or there is a change in the manufacturer engaged.

# 33. Negotiating with Next-Ranked Vendor

Should the State cease doing business with any Vendor selected via this RFP process, for any reason, the State reserves the right to initiate negotiations with the next ranked Vendor.

#### 34. **Disclosure of Proposal Information**

Vendors should be aware that any information in a proposal may be subject to disclosure or reproduction under the Mississippi Public Records Act of 1983, defined in Section 25-61-1 et seq. of the Mississippi Code Annotated. All disclosures of proposal information will be made in compliance with the **ITS** Public Records Procedures established in

accordance with the Mississippi Public Records Act. The **ITS** Public Records Procedures are available in Section 019-010 of the **ITS** Procurement Handbook, on the **ITS** Internet site at: <a href="http://dsitspe01.its.ms.gov/its/procman.nsf/TOC4?OpenView">http://dsitspe01.its.ms.gov/its/procman.nsf/TOC4?OpenView</a> or from **ITS** upon request.

As outlined in the Third Party Information section of the ITS Public Records Procedures, ITS will give written notice to any affected Vendor of a request to view or reproduce the Vendor's proposal or portion thereof. ITS will not, however, give such notice with respect to summary information prepared in connection with the State's review or evaluation of a Vendor's proposal, including, but not limited to, written presentations to the ITS Board or other approving bodies, and/or similar written documentation prepared for the project file. In addition, ITS will not provide third-party notice for requests for any contract executed as a result of this RFP, with the exception of information contained in contract Attachments identified and labeled as confidential during the contract negotiation process. ITS will provide third-party notice of requests for any such confidential Attachments to allow Vendor the opportunity to protect the information by court order as outlined in the ITS Public Records Procedures.

Summary information and contract terms, as defined above, become the property of **ITS**, who has the right to reproduce or distribute this information without notification.

Vendors should further be aware that requests for disclosure of proposal and contract information are sometimes received by **ITS** significantly after the proposal opening date. **ITS** will notify the signatory "Officer in Bind of Company" provided in Section I of this RFP for Notification of Public Records Requests in the event information is requested that your company might wish to consider protecting as a trade secret or as confidential commercial or financial information. If the "Officer in Bind of Company" should not be used for notification of public records requests, Vendor should provide the alternative contact information in response to this RFP item.

#### 35. Risk Factors to be Assessed

The State will assess risk factors that may initially exist within a given procurement and that may develop over the course of a procurement process as facts become known. The State, at its sole discretion, may employ the following mechanisms in mitigating these risks: proposal bonding, performance bonding, progress payment plan with retainage, inclusion of liquidated damages, and withholding payment for all portions of the products/services acquired until final acceptance. The Vendor must agree to incorporate any or all of the above terms and conditions into the customer agreement.

# 36. **Proposal Bond**

The Vendor is not required to submit a proposal bond with the proposal submitted in response to this RFP.

# 37. Performance Bond/Irrevocable Bank Letter of Credit

The Vendor must include the price of a performance bond or irrevocable bank letter of credit with his RFP proposal. If required, the cost of the bond or letter of credit must be

shown as a separate line item in the *Cost Information Submission*. The performance bond or letter of credit must be procured at the Vendor's expense prior to the execution of the contract and may be invoiced to Mississippi Department of Human Services after contract initiation only if itemized in the *Cost Information Submission* and in the executed contract. The final decision as to the requirement for a Performance Bond or Irrevocable Bank Letter of Credit will be made upon contract award and is at the State's sole discretion.

If a Performance Bond /Irrevocable Bank Letter of Credit is required, the Vendor must procure and submit to ITS, on behalf of Mississippi Department of Human Services, with the executed contract, (a) a performance bond from a reliable surety company authorized to do business in the State of Mississippi or (b) an irrevocable bank letter of credit that is acceptable to the State. The Performance Bond or the Irrevocable Letter of Credit shall be for the total amount of the contract or an amount mutually agreed upon by the State and the successful Vendor and shall be payable to Mississippi Department of Human Services, to be held by their contracting agent, the Mississippi Department of Information Technology Services. No contract resulting from this RFP will be valid until the required Performance Bond or Irrevocable Bank Letter of Credit has been received and found to be in proper form and amount. The Vendor agrees that the State has the right to request payment for a partial amount or the full amount of the Irrevocable Letter of Credit/Performance bond should the products/services being procured hereunder not be provided in a manner consistent with this RFP and the Vendor's proposal by the delivery dates agreed upon by the parties. The State may demand payment by contacting the bank issuing the letter of credit or the bonding company issuing the performance bond and making a written request for full or partial payment. The issuing bank/bonding company is required to honor any demand for payment from the State within fifteen (15) days of notification. The letter of credit/performance bond shall cover the entire contract period, with the exception of post-warranty maintenance and support, and shall not be released until final acceptance of all products and deliverables required herein or until the warranty period, if any, has expired, whichever occurs last. If applicable, and at the State's sole discretion, the State may, at any time during the warranty period, review Vendor's performance and performance of the products/services delivered and determine that the letter of credit/performance bond may be reduced or released prior to expiration of the full warranty period.

# 38. Responsibility for Behavior of Vendor Employees/Subcontractors

The Vendor will be responsible for the behavior of all its employees and subcontractors while on the premises of any State agency or institution. Any Vendor employee or subcontractor acting in a manner determined by the administration of any State agency or institution to be detrimental, abusive, or offensive to any of the staff or student body of any State agency or institution will be asked to leave the premises and can be suspended from further work on the premises.

#### 39. **Protests**

The Executive Director of **ITS** and/or the Board Members of **ITS** or their designees shall have the authority to resolve Vendor protests in connection with the selection for award

of a contract. Copies of the protest procedures are available on the **ITS** Internet site - **ITS** Protest Procedure and Policy, Section 019-020, **ITS** Procurement Handbook at: <a href="http://dsitspe01.its.ms.gov/its/procman.nsf/TOC4?OpenView">http://dsitspe01.its.ms.gov/its/procman.nsf/TOC4?OpenView</a> or from **ITS** upon request.

#### 40. **Protest Bond**

Potential Vendors may protest any of the specifications of this RFP on the belief that the specification is unlawful, unduly restrictive, or unjustifiably restraining to competition. Any such protest must be in writing and submitted to the **ITS** Executive Director along with the appropriate protest bond within five (5) working days of the Official Release of the RFP, as defined in the **ITS** Protest Procedure and Policy. The outside of the envelope must be marked "Protest" and must specify RFP number 3629.

As a condition precedent to filing any protest related to this procurement, the Vendor must procure, submit to the ITS Executive Director with its written protest, and maintain in effect at all times during the course of the protest or appeal thereof, a protest bond in the full amount of the total estimated project lifecycle cost or \$250,000.00, whichever is less. The total estimated project lifecycle cost will be the amount used by ITS in the computation of cost points, as the low cost in the denominator of the cost evaluation formula. The bond shall be accompanied by a duly authenticated or certified document evidencing that the person executing the bond is a licensed Mississippi agent for the bonding company. This certified document shall identify the name and address of the person or entity holding the protest bond and shall identify a contact person to be notified in the event that the State is required to take action against the bond. The protest bond shall not be released to the protesting Vendor until the protest is finally resolved and the time for appealing said protest has expired. The protest bond shall be procured at the protesting Vendor's expense and be payable to the Mississippi Department of Information Technology Services. Prior to approval of the protest bond, ITS reserves the right to review the protest bond and require the protesting Vendor to substitute an acceptable bond in such form as the State may reasonably require. The premiums on such bond shall be paid by the protesting Vendor. The State may claim against the protest bond as specified in Section 25-53-5 (n) of the Mississippi Code of 1972, as amended during the 1998 Mississippi legislative session, in addition to all other rights and remedies the State may have at law or in equity.

Should the written protest submitted by the Vendor fail to comply with the content requirements of **ITS**' protest procedure and policy, fail to be submitted within the prescribed time limits, or fail to have the appropriate protest bond accompany it, the protest will be summarily dismissed by the **ITS** Executive Director.

# 41. Mississippi Employment Protection Act

Effective July 1, 2008, Vendor acknowledges that if awarded, it will ensure its compliance with the Mississippi Employment Protection Act, Section 71-11-1, et seq. of the Mississippi Code Annotated (Supp2008), and will register and participate in the status verification system for all newly hired employees. The term "employee" as used herein means any person that is hired to perform work within the State of Mississippi. As used herein, "status verification system" means the Illegal Immigration Reform and

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Immigration Responsibility Act of 1996 that is operated by the United States Department of Homeland Security, also known as the E-Verify Program, or any other successor electronic verification system replacing the E-Verify Program. Vendor will agree to maintain records of such compliance and, upon request of the State, to provide a copy of each such verification to the State.

Vendor acknowledges and certifies that any person assigned to perform services hereunder meets the employment eligibility requirements of all immigration laws of the State of Mississippi.

Vendor acknowledges that violating the E-Verify Program (or successor thereto) requirements subjects Vendor to the following: (a) cancellation of any state or public contract and ineligibility for any state or public contract for up to three (3) years, with notice of such cancellation being made public, or (b) the loss of any license, permit, certification or other document granted to Vendor by an agency, department or governmental entity for the right to do business in Mississippi for up to one (1) year, or (c) both. Vendor would also be liable for any additional costs incurred by the State due to contract cancellation or loss of license or permit.

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# SECTION V PROPOSAL EXCEPTIONS

Please return the *Proposal Exception Summary Form* at the end of this section with all exceptions to items in any Section of this RFP listed and clearly explained or state "No Exceptions Taken." If no *Proposal Exception Summary Form* is included, the Vendor is indicating that he takes no exceptions to any item in this RFP document.

- 1. Unless specifically disallowed on any specification herein, the Vendor may take exception to any point within this RFP, including a specification denoted with "shall" or "must," as long as the following are true:
  - 1.1 The specification is not a matter of State law;
  - 1.2 The proposal still meets the intent of the RFP;
  - 1.3 A Proposal Exception Summary Form is included with Vendor's proposal; and
  - 1.4 The exception is clearly explained, along with any alternative or substitution the Vendor proposes to address the intent of the specification, on the Proposal *Exception Summary Form*.
- 2. The Vendor has no liability to provide items to which an exception has been taken. **ITS** has no obligation to accept any exception. During the proposal evaluation and/or contract negotiation process, the Vendor and **ITS** will discuss each exception and take one of the following actions:
  - 2.1 The Vendor will withdraw the exception and meet the specification in the manner prescribed;
  - 2.2 **ITS** will determine that the exception neither poses significant risk to the project nor undermines the intent of the RFP and will accept the exception;
  - 2.3 **ITS** and the Vendor will agree on compromise language dealing with the exception and will insert same into the contract; or
  - None of the above actions is possible, and **ITS** either disqualifies the Vendor's proposal or withdraws the award and proceeds to the next ranked Vendor.
- 3. Should **ITS** and the Vendor reach a successful agreement, **ITS** will sign adjacent to each exception which is being accepted or submit a formal written response to the *Proposal Exception Summary* responding to each of the Vendor's exceptions. The *Proposal Exception Summary*, with those exceptions approved by **ITS**, will become a part of any contract on acquisitions made under this RFP.
- 4. An exception will be accepted or rejected at the sole discretion of the State.

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5. The State desires to award this RFP to a Vendor or Vendors with whom there is a high probability of establishing a mutually agreeable contract, substantially within the standard terms and conditions of the State's RFP, including the *Standard Contract* in Attachment A, if included herein. As such, Vendors whose proposals, in the sole opinion of the State, reflect a substantial number of material exceptions to this RFP, may place themselves at a comparative disadvantage in the evaluation process or risk disqualification of their proposals.

6. For Vendors who have successfully negotiated a contract with **ITS** in the past, **ITS** requests that, prior to taking any exceptions to this RFP, the individual(s) preparing this proposal first confer with other individuals who have previously submitted proposals to **ITS** or participated in contract negotiations with **ITS** on behalf of their company, to ensure the Vendor is consistent in the items to which it takes exception.

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# PROPOSAL EXCEPTION SUMMARY FORM

List and clearly explain any exceptions, for all RFP Sections and Attachments, in the table below.

ITS RFP	Vendor Proposal	Brief Explanation of	ITS Acceptance (sign
Reference	Reference	Exception	here only if accepted)
(Reference specific outline point to which exception is	(Page, section, items in Vendor's proposal where exception is explained)	(Short description of exception being made)	
taken)			
1.			
2.			
3.			
4.			
5.			
6.			
7.			

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# SECTION VI RFP QUESTIONNAIRE

Please answer each question or provide the information as requested in this section.

- 1. Statewide Automated Accounting System (SAAS) Information for State of Mississippi Vendor File
  - 1.1 **SAAS Vendor Code**: Any Vendor who has not previously done business with the State and has not been assigned a SAAS Vendor code should furnish a signed copy of an IRS W-9 form with the proposal. A copy of the W-9 Form can be obtained by going to the **ITS** website, <a href="http://www.its.ms.gov">http://www.its.ms.gov</a>, clicking on the "Procurement" button to the left of the screen, selecting "Vendor Information", scrolling to the bottom of the page, and clicking on the link "Forms Required in RFP Responses." Vendors who have previously done business with the State should furnish **ITS** with their SAAS Vendor code.

SAAS Vendor Code: \_\_\_\_\_ OR Signed W-9 Form Attached: \_\_\_\_\_

1.2	Vendor Self-Certification Form: The State of Mi	* * '
	capture participation by minority Vendors, asks that	each Vendor review the
	State of Mississippi Minority Vendor Self Certificatio	n Form. This information
	is for tracking/reporting purposes only, and will no	
	which Vendor will be chosen for the project. Any	
	status as a Minority Business Enterprise or a Woma	in Business Enterprise in
	accordance with the definitions on this form and	who has not previously
	submitted a form to the State of Mississippi should su	ibmit the completed form
	with the proposal. A copy of the Minority Vendor Se	
	1 1 1	
	be obtained	at:
	http://www.mississippi.org/assets/docs/minority/mino	<u>rity_vendor_selfcertform</u>
	.pdf. Please direct any questions about minority cert	ification in Mississippi to
	the Minority Business Enterprise Division of the I	Mississinni Develonment
	Authority by telephone at (601) 359-3448	11 1
	* * *	o oi via eiliali al
	minority@mississippi.org.	
	Minority Vendor Self-Certification Form Included:	
	Minority Vendor Self-Certification Form Previously	v Submitted:
	Not claiming Minority or Women Business Enterprise	· ————
	not claiming lymnority of women business Enterdrise	Status.

#### 2. Certification of Authority to Sell

The Vendor must certify Vendor is a seller in good standing, authorized to sell and able to deliver all items and related services proposed in the State of Mississippi in the time frame specified. Does the Vendor make these certifications? (A yes or no answer is required.)

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#### 3. Certification of No Conflict of Interest

Mississippi law clearly forbids a direct or indirect conflict of interest of a company or its employees in selling to the State. The Vendor must answer and/or provide the following:

- 3.1 Does there exist any possible conflict of interest in the sale of items to any institution within **ITS** jurisdiction or to any governing authority? (A yes or no answer is required.)
- 3.2 If the possibility of a conflict does exist, provide a list of those institutions and the nature of the conflict on a separate page and include it in your proposal. The Vendor may be precluded from selling to those institutions where a conflict of interest may exist.

# 4. **Pending Legal Actions**

- 4.1 Are there any lawsuits or other legal proceedings against the Vendor that pertain to any of the software, hardware, or other materials and/or services which are a part of the Vendor's proposal? (A yes or no answer is required.)
- 4.2 If so, provide a copy of same and state with specificity the current status of the proceedings.

# 5. Non-Disclosure of Social Security Numbers

Does the Vendor acknowledge that any information system proposed, developed, or modified under this RFP that disseminates, in any form or manner, information or material that contains the Social Security Number of an individual, has mechanisms in place to prevent the inadvertent disclosure of the individual's Social Security Number to members of the general public or to persons other than those persons who, in the performance of their duties and responsibilities, have a lawful and legitimate need to know the individual's Social Security Number? This acknowledgement is required by Section 25-1-111 of the Mississippi Code Annotated.

# 6. Order and Remit Address

The Vendor must specify both an order and a remit address:

Order Ad	ldress:			

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Remit Address (if different):						

#### 7. Web Amendments

As stated in Section III, **ITS** will use the **ITS** website to post amendments regarding RFPs before the proposal opening at <a href="http://www.its.ms.gov/rfps/rfps\_awaiting.shtml">http://www.its.ms.gov/rfps/rfps\_awaiting.shtml</a>. We will post clarifications until noon seven days prior to the proposal opening date listed on the cover page of this RFP or the posted extension date, if applicable.

Vendors may list any questions or items needing clarification discovered in the week prior to the proposal opening in a written format at the beginning of the proposal binder or in the comment section for the individual offering.

Does the Vendor certify that they have reviewed a copy of the **ITS** amendments for RFPs as above stated? (A yes or no answer is required.)

# SECTION VII TECHNICAL SPECIFICATIONS

# 1. How to Respond to this Section

- Beginning with Item 2 of this section, label and respond to each outline point in this section as it is labeled in the RFP.
- 1.2 The Vendor must respond with "ACKNOWLEDGED," "WILL COMPLY" or "AGREED" to each point in this section. In addition, many items in this RFP require detailed and specific responses to provide the requested information. Failure to provide the information requested will result in the Vendor receiving a lower score for that item, or, at the State's sole discretion, being subject to disqualification.
- 1.3 "ACKNOWLEDGED" should be used when no vendor response or vendor compliance is required. "ACKNOWLEDGED" simply means the vendor is confirming to the State that he read the statement. This is commonly used in the RFP sections where the agency's current operating environment is described or where general information is being given about the project.
- "WILL COMPLY" or "AGREED" are used interchangeably to indicate that the vendor will adhere to the requirement. These terms are used to respond to statements that specify that a vendor or vendor's proposed solution must comply with a specific item or must perform a certain task.
- 1.5 If the Vendor cannot respond with "ACKNOWLEDGED," "WILL COMPLY," or "AGREED," then the Vendor must respond with "EXCEPTION." (See Section V, for additional instructions regarding Vendor exceptions.)
- 1.6 Where an outline point asks a question or requests information, the Vendor must respond with the <u>specific</u> answer or information requested.
- 1.7 In addition to the above, Vendor must provide explicit details as to the manner and degree to which the proposal meets or exceeds each specification.

# 2. General Overview and Background

The Mississippi Department of Human Services (MDHS), Division of Child Support Enforcement (CSE) is seeking the services of a qualified Vendor to provide services for the establishment, operation and management of a New Hire Directory to interface with the State's child support system referred to as the Mississippi Enforcement and Tracking of Support System (METSS). METSS was implemented statewide in 1995, and is currently hosted in a shared IBM/IBM compatible mainframe platform operating under zOS and CICS on an IBM 2096-S07/S02 at the State Data Center.

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The Personal Responsibility and Work Opportunity Reconciliation Act of 1996, requires an agency with operation and funding provided by Title IV-D of the Social Security Act to establish a State Directory of New Hires. This RFP is being issued to obtain services of a Contractor for the establishment of this directory to include data entry taken from the employee's withholding allowance certificate (W-4), state form, other forms, printed lists or electronic means approved by the CSE and other services. CSE will use the address and employer information to locate non-custodial parents and/or alleged parents for child support purposes including: paternity establishment, establishment or modification of child support orders, the collection of child support obligations and any other purposes considered necessary in connection with child support enforcement, including location of the custodial parent.

Senate Bill No. 2164, enacted by the Mississippi Legislature and codified as Mississippi Code Annotated Section 43-19-46, requires employers to report to the MDHS or its agent not later than 15 days after hiring, re-hiring or the return to work of an employee who resides, works or will be assigned to work in this State. Each employer doing business in Mississippi shall report to the State Directory of New Hires within the MDHS: (1) The hiring of any person who resides or works in this state to whom the employer anticipates paying wages; and (2) The hiring or return to work of any employee who was laid off, furloughed, separated, granted leave without pay or was terminated from employment.

Employers shall report by mailing or by other means authorized by the MDHS, a copy of the employee's W-4 form or its equivalent. The report shall contain: the employee's name, address, social security number and the date of birth; the employer's name, address, and federal and state withholding tax identification number; and the date upon which the employee began or resumed employment, or is scheduled to begin or otherwise resume employment. The information in the State New Hire database will be matched with METSS by an interface. The Vendor must also interface and forward information to the National Directory of New Hire operated by the Federal Office of Child Support Enforcement. The Vendor must retain a backup copy of this data at all times and retain the information (backup copy) for six (6) months.

# 3. **Procurement Project Schedule**

Task	Date
First Advertisement Date for RFP	4/6/2010
Second Advertisement Date for RFP	4/13/2010
Deadline for Vendor's Written Questions	3:00 p.m. Central Time on 4/15/2010
Deadline for Questions Answered and Posted	
to ITS Web Site	4/23/2010
Open Proposals	3:00 p.m. Central Time on 5/3/2010
Evaluation of Proposals Begins	5/3/2010
ITS Board Presentation	5/27/2010
Contract Negotiation Begins	5/27/2010
Proposed Project Implementation Start-up	7/1/2010

# 4. Statements of Understanding/RFP Guidelines

# 4.1 For purposes of this RFP:

- 4.1.1 "Hire," "re-hire," and "return to work" shall have the same meaning (generally, employees who complete the W-4 when beginning employment).
- 4.1.2 As defined in Section 93-11-101, Mississippi Code of 1972, 'Employer' shall be defined as "a person having control of the payment of wages to an individual;" and
- 4.1.3 The use of the term "Contractor", in most cases shall mean the Vendor that has been selected to provide the services requested in this RFP using the State's evaluation process through the execution of a contract.
- 4.2 Vendor must be aware that MDHS is responsible for: (1) all programming necessary to accept/import the interface record provided by the Contractor into METSS, (2) all programming, if necessary, to export an interface file to the New Hire Directory from METSS, and (3) programming changes to METSS.
- 4.3 The existing contract for New Hire Directory services will expire June 30, 2010. A new contract is needed starting July 1, 2010 for a minimum 3-year term, to continue this mandated service.
- 4.4 The Vendor is requested to provide details on what features, functions, or other considerations exclusive of the specified requirements either his company or

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the proposed service include that may provide a distinct added value to MDHS. In the event that MDHS and ITS agree that such features, functions, or other considerations do provide a distinct benefit, the State reserves the right to give the Vendor additional consideration.

# 5. Technical/Functional Requirements

- 5.1 Establishment of the New Hire Directory
  - 5.1.1 Within two (2) weeks of the award of the contract, the Contractor must perform data preparation, create the data in a file format for employer data, and provide data entry services to process data from employees' withholding allowance certificates (Form W-4). Data may be provided by facsimile, MDHS Form, MDHS approved printed list, magnetic tape, and other records provided to the Contractor by the employer, or such other media or methods approved by the MDHS.
  - 5.1.2 Contractor must provide the means of communication of the data in the manner specified with MDHS' approval as follows:
    - 5.1.2.1 The Contractor must provide a post office box number or boxes and dedicated fax line(s) for receipt of reports. It is desirable that the Contractor work with the existing Contractor to transfer existing numbers;
    - 5.1.2.2 The Contractor must provide sufficient fax lines so that employers will not be unduly inconvenienced;
    - 5.1.2.3 The Contractor must develop an Internet site to allow employer to report data using the Internet. The site must include instructions and an e-mail address for communication; and
    - 5.1.2.4 Contractor must agree to update the Internet site with MDHS desired communications to employers at the request of MDHS.
  - 5.1.3 If any of the above listed methods prove to be insufficient, additional lines and/or methods may be requested by MDHS.
  - 5.1.4 All expenses incurred in providing the services outlined in numbers 5.1.2.1 through 5.1.2.3 above will be the responsibility of the Contractor.
  - 5.1.5 The Contractor must implement a system to record/log the sending and receipt of the materials and data.

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# 5.1.6 Help Desk/Hotline

- 5.1.6.1 The Contractor must maintain a help desk/hotline with a toll-free number for employers and authorized MDHS personnel to obtain information and/or assistance. It is desirable that the Contractor work with the existing Contractor to transfer existing number(s).
- 5.1.6.2 The hotline must be operational between the hours of 8:00 a.m. and 5:00 p.m., CST, Monday through Friday, excluding legal and state-recognized holidays.
- 5.1.6.3 The Contractor must monitor calls received to ensure sufficient lines are in operation to preclude a caller from waiting or being placed on hold for more than three (3) minutes, or receiving a busy signal for more than 10 minutes.

# 5.2 Systems Interfaces and Enhancements

- 5.2.1 Within one week of the award of the contract, the Contractor must provide the interface record in a predetermined format to allow MDHS to make all necessary changes and enhancements to METSS to fulfill and satisfy the New Hire Directory requirements and interfaces.
- 5.2.2 As part of the Contractor's interface requirements, the Contractor must provide:
  - 5.2.2.1 All programming necessary to provide an interface record in a predetermined format for input into METSS; and
  - 5.2.2.2 All programming necessary to accept an interface record in a predetermined format from METSS.

# 5.3 Required Data Fields

- 5.3.1 The Contractor must enter the following information, when available, from W-4s and other employer records:
  - 5.3.1.1 Employee's name
  - 5.3.1.2 Employee's address
  - 5.3.1.3 Employee's social security number

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- 5.3.1.4 Employee's date of hire
- 5.3.1.5 Employee's date of birth
- 5.3.1.6 Employee's sex
- 5.3.1.7 Employee's work state
- 5.3.1.8 Employee's salary
- 5.3.1.9 Employer's name
- 5.3.1.10 Employer's payroll processing address including State and ZIP code
- 5.3.1.11 Employer's Federal Identification Number (FEIN)
- 5.3.1.12 Employer's State Identification Number
- 5.3.1.13 Employer Insurance provided
- 5.3.1.14 Batch number (this item must be keyed and verified) When entered into METSS using the interface, this data must be coded to indicate that it was supplied from the Contractor's database.
- 5.3.2 Contractor must obtain all mandatory items, if any item is missing or illegible on the reporting medium.
- 5.4 Preparation and Mailing of Employer Packets
  - 5.4.1 The Contractor must obtain from MDHS and/or the Mississippi Employment Security Commission (MESC) and the Mississippi State Tax Commission (MSTC), the names and addresses of all employers who have a Federal Employer Identification Number and are conducting business within the State of Mississippi. The Contractor must mail employer packets (not to exceed 10 pages) within three (3) weeks of the contract award. This information may also be obtained from another source such as the Federal Office of Child Support Enforcement (OCSE).
  - 5.4.2 MDHS, in cooperation with the Contractor, will have final approval on text and style of documents/information provided in the employer packet.

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5.4.3 The Contractor will be responsible for all expenses related to these mail-outs such as printing costs, supplying envelopes and paying postage.

- 5.4.4 The Contractor will receive updates to the employer list on a quarterly basis and will be responsible for mailing employer packets to each new employer within 15 days of the file update. The Contractor will be responsible for all expenses incurred by these mail outs including information obtained from the parties mentioned in 5.4.1 above and/or other parties not mentioned.
- 5.4.5 The Contractor must implement a system to record/log the sending and receipt of the materials and data in this section (5.4). The Vendor's proposal must provide details on how this will be handled.

#### 5.5 Reports from Employer and Data–Entry Timeframe

- 5.5.1 The Contractor must ensure that reports are received within 15 days of the hiring of the employee. Reports must be received by two (2) monthly transmissions (if necessary) not less than 12 days or no more than 16 days apart, if an employer transmits the reports magnetically or electronically.
- 5.5.2 The Contractor must ensure that the data is entered within five (5) working days of receipt of the record regardless of the reporting method utilized by the employer.
- 5.5.3 If the Contractor finds it has a backlog and will not be able to meet the five (5) working-day turnaround time requirement, the Contractor must alert MDHS of the problem and describe corrective measures to be instituted to prevent re-occurrence. If the Contractor is found to be liable for the delay, a ten percent (10%) reduction of the total invoice amount for each day that the backlog remains unprocessed will be assessed.
- 5.5.4 The Contractor will be assessed \$100.00 per incident if MDHS determines that an employer made a report as required but the W-4 form was not entered in the appropriate processing week, and the Contractor has not advised MDHS of a backlog.
- 5.5.5 The Contractor must ensure reports are forwarded to METSS within two (2) business days after the information regarding a newly hired employee is entered in the Directory of New Hires.

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- 5.5.6 The Contractor must ensure that reports are forwarded to the National Directory of New Hires within three (3) business days after the information regarding a newly hired employee is entered in the Directory of New Hires.
- 5.5.7 The Contractor must verify that all data sent by the employer was received, and verify that no duplicate data was received.
- 5.5.8 The Vendor must provide in the proposal submitted in response to this RFP, details on how peaks in record receipt will be handled.

#### 5.6 Employer Inquiries

- 5.6.1 For W-4 or other records with letters of inquiry or other correspondence attached, the Contractor will date stamp inquiries, and will review and respond to such inquiries for matters under their purview. The Contractor will maintain the files for a period of 180 days. Contractor must destroy the files after 180 days.
- 5.6.2 The Contractor must forward documents requiring a response from MDHS to the selected MDHS liaison with the envelope or a copy of the envelope in which it was received within five (5) days of receipt.

#### 5.7 Sorting of Elements and Batch Numbering

- 5.7.1 Directory information must be sorted by SSN, date of birth and sex code.
- 5.7.2 The Contractor, in conjunction with MDHS, must create a batch numbering method to facilitate record identification. Batches must be numbered sequentially, and the total number of records contained in the batch must be indicated.

#### 5.8 Misdirected Employer Reports

MDHS will forward to the Contractor all W-4 forms and other records misdirected to MDHS. All communications to MDHS must be directed to MDHS liaison (to be determined) with the Contractor.

- 5.9 Transmission of Data from the New Hire Directory
  - 5.9.1 The Contractor must forward to MDHS by electronic transfer each business day, all new records processed and entered into the Directory.

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- 5.9.2 The Contractor must verify that these records have been transmitted successfully to MDHS by a mutually agreed upon time each business day. Contractor must notify MDHS immediately if all records do not transmit successfully.
- 5.9.3 The Contractor must forward to MDHS by electronic transfer on each second business day, all new records processed and entered into the State New Hire Directory to be sent to the National Directory of New Hires operated by the Federal Office of Child Support Enforcement (OCSE) using methods of transfer required by OCSE.
- 5.9.4 The Vendor must provide details on the form(s) of electronic transfer that can be made available to MDHS. The costs for these transmissions must be included in the transaction cost (must not be billed separately) in Section VIII, Cost Information Submission.

#### 5.10 Security of Data and Registry

The Contractor must establish procedures with the State to limit access to the new hire information to representatives of MDHS only. Access to information must be protected from unauthorized individuals, including the Contractor staff. The Vendor must provide details on how this will be accomplished

- 5.11 Validity of Data Entry and Other Records/Operations
  - 5.11.1 The Vendor must identify in the proposal submitted in response to this RFP, the system for the validation of data that will be utilized. MDHS may cross-match information from MDES or OCSE with W-4 information from the Contractor as a form of quality control.
  - 5.11.2 The Contractor must correct record errors identified by MDHS.
  - 5.11.3 The Contractor must obtain the written approval of MDHS' Director of Management Information Systems (MIS) and MDHS' Director of Child Support Enforcement prior to implementation for all data files changes.

#### 5.12 Reports

- 5.12.1 The Contractor must submit a weekly activity summary report to MDHS specifications (in triplicate if by hardcopy) showing the information listed below:
  - 5.12.1.1 Total number of employer reports processed by type (such as tape and hard copy list);

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- 5.12.1.2 The number of phone calls and source of phone calls (such as employers, employees, CSEAs, and others);
- 5.12.1.3 The number of employer notices mailed according to item 5.16 below;
- 5.12.1.4 The number of employer reports requiring corrective action; and
- 5.12.1.5 The number of inquiries (by mail) identified by source (such as employer, employee, and CSEA).
- 5.12.2 The Contractor must submit a monthly activity summary report to MDHS specifications (in triplicate if by hardcopy) showing the information listed below:
  - 5.12.2.1 The number of new employers added to the list of employers;
  - 5.12.2.2 The number of new employers mailed an informational packet;
  - 5.12.2.3 The number of employers cited for not reporting;
  - 5.12.2.4 The number of employers provided a warning for not complying with reporting requirements under item 5.16 below;
  - 5.12.2.5 The number of employer responses to the notices of failure to report mailed according to item 5.16 below, sorted by the number who paid the fines, the amount collected, and the number who challenged the fines; and
  - 5.12.2.6 The names and addresses of all employers whose time for paying or challenging a fine has expired, as well as those employers for whom the challenge has been rejected.
- 5.12.3 The Contractor must submit a report in hardcopy and such other format(s) as determined by MDHS summarizing the totals from the weekly and monthly activity summary report at the end of 12 months of operations.
- 5.12.4 Upon request the Contractor must be able to provide ad hoc summary reports from the data collected for the reports in items 5.12.1 through 5.12.3 above.

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- 5.12.5 The Contractor must prepare and submit to MDHS, in sufficient detail, a report of all challenges that the Contractor has been unable to resolve for which MDHS should take further action.
- 5.12.6 The Contractor must provide other reports and data to state agencies as requested by MDHS and upon approval of MDHS.

#### 5.13 Storage and Deletion of Information and Data

- 5.13.1 The Contractor must store the New Hire Directory information and data received, and maintain a backup copy of the data for a period of six (6) months.
- 5.13.2 The Contractor must shred all copies of employer records that have been deleted within two (2) months of deletion.
- 5.13.3 The Contractor must provide certification that describes the number of files, the batch numbers, time period covered and a statement indicating all copies of employer records have been destroyed and the automated record deleted. The certification must be provided to the Mississippi Department of Human Services, Division of Child Support Enforcement, 7<sup>th</sup> Floor, 750 North State Street, Jackson, Mississippi 39202, at least every six (6) months.

#### 5.14 Notification to Employers of Updates to Procedural Changes

- 5.14.1 The Contractor may be required to communicate procedural changes to all employers conducting business within Mississippi.
- 5.14.2 The information should not exceed 10 pages in length. The Contractor will be responsible for all expense incurred with communications for the first two (2) employer notifications per year. MDHS will supply or pay for the material to be mailed, and will be responsible for all postage costs when the change results from state initiatives for all employer notifications beyond two (2) per year.
- 5.14.3 The Contractor must, prior to mailing/sending, obtain MDHS approval of the material the Contractor will supply if the mail-outs, etc. are precipitated by Contractor changes.
- 5.14.4 This mailing will not be considered as one of the two-percalendar-year mailings listed in 5.14.2 above. The Contractor is responsible for all postage costs and all other associated costs.

#### 5.15 Augmentation/Upgrade of New Hire Directory

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In the event federal or state laws, rules or regulations, etc. or MDHS policies or procedures change, the Contractor must, in coordination with MDHS, augment or upgrade its system accordingly within applicable prescribed time frames at the Contractor's expense.

#### 5.16 Failure of Employer to Report to Registry

- 5.16.1 The Contractor must conduct a quarterly match of their employer files with a file obtained from OCSE and MDES. The Contractor may also obtain a file from other entities with the approval of MDHS to determine if any employers are not submitting required reports:
  - 5.16.1.1 The Contractor shall issue notices to the employers that are not in compliance advising them of the requirements of Mississippi Code Annotated Section 43-19-46.
  - 5.16.1.2 The Contractor must work with the MDHS liaison person in determining the employers to receive the notices.
- MDHS, in cooperation with the Contractor, will have final approval on text and style of the notices. The Contractor will be responsible for all costs related to these mail-outs up to 20,000 letters. If more than 20,000 letters are mailed, MDHS will assume the responsibility for the cost over 20,000. The cost for these mail-outs must be included in the transaction cost and must not be billed separately.
- 5.16.3 The Contractor must generate a second notice with approval of MDHS if the employer does not respond within 30 days of receipt of the first notice. MDHS, in cooperation with the Contractor, will have final approval on text and style of the notices.
- 5.16.4 The Contractor must provide to MDHS copies of each notice and any responses to those notices received from the employer if the problem persists. If appropriate, MDHS will seek imposition of such fines as allowed by law for failure to report new hires.
- 5.16.5 The Contractor must monitor to ensure compliance with any resulting court ordered penalties including the following:
  - 5.16.5.1 The Contractor must maintain records on employers who owe and who have paid penalties to the Contractor; and

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5.16.5.2 On a quarterly basis the Contractor must remit all penalty fees along with a listing of payers to MDHS.

#### 5.16.6 Penalties and fees must including the following:

- 5.16.6.1 When an employer fails to report information as required by law, an administratively levied penalty in an amount not to exceed Five Hundred Dollars (\$500.00) will apply if the failure is the result of a conspiracy between the employer and employee to withhold the required report or supplies a false report.
- 5.16.6.2 The penalty shall otherwise not exceed Twenty-Five Dollars (\$25.00) for each failure to report or for fraudulently reporting. The fee will be paid to the Contractor for forwarding to the MDHS, Division of Budgets and Accounting. The check or other form of payment must be properly labeled as specified by MDHS so that it can be correctly credited for accounting purposes.

#### 6. **General Requirements**

- The Contractor will be responsible for furnishing all material, labor, facilities, equipment and supplies necessary to provide the required services.
- 6.2 The Contractor must furnish a warranty and/or support for all software used or otherwise operational under or appurtenant to the contract for the initial three-year term, and must provide staff to maintain the same. The contract shall be established for three (3) years, subject to review by and renewable at the discretion of MDHS.
- 6.3 The Vendor must provide in the proposal submitted in response to this RFP, details on the availability of a disaster recovery plan for the State's New Hire Directory.
- 6.4 MDHS reserves the right to take over any duties or operations of the New Hire Directory it considers appropriate subject to 90-day notice to the Contractor.
- 6.5 In the event another provider is selected to provide this service, MDHS takes over data preparation and data entry services for the New Hire Registry, or upon expiration or termination of contract, the Contractor shall turn over to MDHS, including, but not be limited to, all rights, title and interest in all materials conceived or created by the Contractor, or its employees or subcontractors, either individually or jointly with others arising out of the performance of this contract. This shall include any inventions, reports,

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studies, designs, drawings, specification, notes, documents, documentation, electronically, magnetically or digitally recorded material, and other work in whatever form.

- 6.6 Expansion/Use of the New Hire Directory Information by Other State Entities
  - 6.6.1 MDHS reserves the right to modify the contract to add services needed by other state agencies. The services provided to MDHS may be used (subject to approval by MDHS and a signed contractual agreement) by:
    - 6.6.1.1 The Mississippi Department of Employment Security to detect fraudulent receipt of unemployment benefits;
    - 6.6.1.2 For a designated public assistance program to detect fraud; and
    - 6.6.1.3 Other designated state agencies, which by law, may be approved to receive such information.
  - No provisions are made in this RFP for other agency requirements for information in the Directory. If agencies request to receive information and MDHS approves such requests, the Contractor must work with the MDHS and, if necessary, the other agency(ies) to provide the information as required.
  - 6.6.3 The Vendor must provide in the proposal submitted in response to this RFP, details on other such feature/functions/services that may be provided beyond those required for the New Hire Directory should another agency desire these services that include the following minimum requirements:
    - 6.6.3.1 Existence of, or the establishment of a central database;
    - 6.6.3.2 Fields of data that the Vendor may collect that are not required for the New Hire Directory but can be made available should it be required for other state entities;
    - 6.6.3.3 Planned course of action or work plan for providing these services; and
    - 6.6.3.4 Provide any applicable cost in Section VIII, Cost Information Submission, Table 5, as options.

#### 7. **Vendor Qualifications**

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The Vendor must provide a description of its organization in the proposal submitted in response to this RFP. This description shall contain all pertinent data relating to the Vendor's experience, organization, personnel and product that would substantiate the qualifications and capabilities of the Vendor's company to perform the services described herein. At minimum, the depiction shall describe the following:

#### 7.1 Experience in the Field

- 7.1.1 The Vendor must provide information on the Vendor's background and experience in establishing, operating and manages new hire directories.
- 7.1.2 Vendor must have experience and understanding of state and local government contracting and be responsive to its unique requirements.
- 7.1.3 Additionally, Vendor must have experience in projects dealing with data collection and reporting systems. The degree of this experience will be weighted in the scoring methodology. Firms having experience with Child Support Enforcement Systems (such as New Hire Directory systems) will be given the highest rating.
- 7.1.4 The Vendor must list any clients with whom they have ended their business relationship within the past two (2) years and provide an explanation. Vendor must include a full address, contact person, title, e-mail address, and telephone number for each client.

#### 7.2 Organization Size and Structure

- 7.2.1 The Vendor must describe the organizational size and structure, and state whether the Vendor is based locally, regionally, nationally, or internationally as well as its relationship to any parent firms, sister firms or subsidiaries.
- 7.2.2 The Vendor must give the location of his/her principal office and the number of executive and professional personnel employed at this office.
- 7.2.3 The Vendor must indicate what percentage of revenue and expense is represented in the company by this line of business as proposed.
- 7.2.4 The Vendor must describe other lines of business in addition to new hire services for which his company is engaged (indicate approximate percentages).
- 7.2.5 The Vendor must provide a copy of the most recent annual report, and a report of an independent auditor's opinion of the financial

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stability of the firm. Financial statements should include the following: Auditor's report, balance sheet, income statement, statement of cash flow, and notes to financial statements.

- 7.2.6 The Vendor must document its organization's affiliations through any fiduciary ownership or partnership relationship with any insurance company or third party administrator.
- 7.3 Background Information about Subcontractors The Vendor must provide the same information as above for each subcontractor whom the Vendor proposes to perform any of the functions under this RFP.

#### 8. **Project Staffing**

- 8.1 Vendor must provide the name and title for all key personnel (executive and professional) proposed for this project and state their duties and responsibilities. Staffing for the project must include those individuals as proposed.
- 8.2 To ensure consistency and continuity of project personnel, all key personnel identified in the Vendor's proposal must be committed to the project for the duration of the project. No changes of personnel will be made by Vendor without prior written consent of the State, as stated in Article 36, Personnel Assignment Guarantee, in the Sample Contract attached as Attachment A.
- 8.3 Resumes and references for all key personnel assigned to this project must be included. MDHS reserves the right to approve all individuals assigned to this project:
  - 8.3.1 Resumes must reflect qualifications and recent experience relevant to the scope of the work indicated in this RFP.
  - 8.3.2 Resumes must include at least two (2) references that can be contacted to verify the individual's qualifications and experience.
  - 8.3.3 Resumes should list the following information for each project reference provided by individual:
    - 8.3.3.1 Company Name;
    - 8.3.3.2 Immediate Supervisor's Name;
    - 8.3.3.3 Immediate Supervisor's Title;
    - 8.3.3.4 Supervisor's Telephone Number;
    - 8.3.3.5 Supervisor's Fax Number:

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- 8.3.3.6 Supervisor's E-mail address;
- 8.3.3.7 Duration of Project;
- 8.3.3.8 Individual's role in the project; and
- 8.3.3.9 Reason the individual left the project.

#### 9. **Project Work Plan**

- 9.1 The Vendor's proposal must include a preliminary work plan/schedule for the New Hire Directory establishment, which identifies the Vendor's concept of the work activities that must occur, responsibilities of the Vendor and the state project team, and deliverables that will be produced. Specifically, the following items must be included:
  - 9.1.1 A detailed work plan and schedule for all tasks and deliverables required from beginning to completion of the project;
  - 9.1.2 Individual tasks and deliverables by project phase;
  - 9.1.3 All critical path and dependency tasks; and
  - 9.1.4 Responsibilities and person-hour estimates of effort for each deliverable and work activity, showing the Vendor and state team effort separately.
- 9.2 The Vendor must document, in detail, all assumptions made during the preparation of the proposal that impacted the proposal, included but not limited to, assumptions regarding state participation in the project, and other resources available.
- 9.3 The initial plan must include a detailed narrative description and calendarbased Gantt charts that summarize the level of effort for the entire project including any due dates, plans, reports, quality assurance checkpoints, and milestones.
- 9.4 The Vendor must define the anticipated timelines and estimated completion dates for the project deliverables within each phase in the initial work plan submitted with the Vendor's response. The timeline must clearly specify the timeframes required for each task to ensure that the Vendor can successfully begin operations no later than July 1, 2010.
- 9.5 The Contractor will be required to submit a revised, mutually agreed upon project work plan after final contract negotiations. The Contractor must submit the revised project work plan no later than fifteen (15) business days after the contract begin date. The State shall review and comment on the plan within

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ten (10) business days. The final Project WorkPlan must be provided five (5) business days following the receipt of the comments from the State.

#### 10. Change Order Rate

- 10.1 Vendor must submit, in Section VIII, Cost Information Summary, Table 4 an hourly rate, or rate schedule for performing any Change Orders requested by the State.
- 10.2 Vendor must submit a fully-loaded rate to include any travel or per diem costs, and a base rate that does not include travel or per diem costs. The fully-loaded rate would be used only when travel is required. These rates shall remain in effect for the duration of the contract.
- 10.3 Vendor staff related travel expenses as required and approved by the State for a Change Order must be invoiced at the fully-loaded rate (or less) as travel expenses will not be reimbursed. Change Order hours for any Vendor staff where travel is not required or approved by the State must be invoiced at the base rate (or less).

#### 11. Cost Proposal

- The Vendor must propose a complete dollar cost for all services requested in this RFP. One-time cost for the establishment of the Directory (including any customization), interfaces, mail-out to the employers, and other costs must be enumerated item-by-item and a total price quoted for the completed system. The total cost should include, but is not limited to, cost for the data base, telephone lines, fax lines, electronic media, interface with METSS, interface with the National Directory of New Hires, and mail-outs to employers. This cost must be provided in Section VIII, Cost Information Submission, Table 1.
- Ongoing cost must be calculated using transactions as the basis for arriving at a monthly total invoice price. Prices must be quoted separately for:
  - 11.2.1 Data entry transactions (cost per record);
  - 11.2.2 Electronic transfers (cost per record); and
  - 11.2.3 Magnetic tape submissions (cost per record).
- 11.3 A pricing scale must be provided in Section VII, Cost Information Submission, Table 2, for the costs of the entries of transactions per month as indicated above.
- Invoices must be sent to MDHS on a monthly basis. The number of transactions for each of the mediums above must be itemized on the monthly

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invoice and totaled. This invoice must include supporting details such as the number of records transferred and the cost per record.

11.5 Except for the one-time establishment costs referenced in 11.1 above, MDHS will not make additional payments for any other expenses (such as buildings, salaries, travel, and transfer of files to the National Directory of New Hires) incurred by the Vendor, as well as services provided (such as consulting and training). The Vendor must itemize all fees and charges that are included in the transaction fees in Section VIII, Cost Information Submission, Table 3.

#### 12. **Scoring Methodology**

- 12.1 ITS will use any or all of the following categories in developing a scoring mechanism for this RFP prior to receipt of proposals. All information provided by the Vendors, as well as any other information available to evaluation team, will be used to evaluate the proposals.
  - 12.1.1 Cost
  - 12.1.2 Technical/Functional Requirements
  - 12.1.3 Vendor Qualifications and Staffing
  - 12.1.4 Project Work Plan
  - 12.1.5 Value-Add
- Each category included in the scoring mechanism is assigned a weight between one and 100. The sum of all categories, other than Value-Add, will equal 100 possible points. Value-Add is defined as product(s) or service(s), exclusive of the stated functional and technical requirements and provided to the State at no additional charge, which, in the sole judgment of the State, provide both benefit and value to the State significant enough to distinguish the proposal and merit the award of additional points. A Value-Add rating between 0 and 5 may be assigned based on the assessment of the evaluation team. These points will be added to the total score.
- Proposals scoring less than 80% of technical requirements (exclusive of evaluation points for cost and added value) may be eliminated from further consideration.

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#### SECTION VIII COST INFORMATION SUBMISSION

Vendors must propose a summary of all applicable project costs in the matrix that follows. The matrix must be supplemented by a cost itemization fully detailing the basis of each cost category. The level of detail must address the following elements as applicable: item, description, quantity, retail, discount, extension, and deliverable. Any cost not listed in this section may result in the Vendor providing those products or services at no charge to the State or face disqualification.

**Table 1 – Initial/One-time Cost** 

	Description	Total
Installation/Implementation		
Travel		
Professional Services		
Interfaces		
Mail-outs		
Equipment		
Performance Bond		
Other		
Total One-time Initial Cost		

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**Table 2 – Ongoing Monthly Per-Record Transaction Cost** 

Record Range	Data-Entry	Electronic Transfer	Magnetic Tape	Other	Other
Example:1-5,000					
,					

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 $Table\ 3-Ongoing\ Cost\ Percentage\ of\ Record\ Transaction$ 

Category	Percentage of Data- Entry Transaction Fee	Percentage of Electronic Transfer Transaction Fee	Percentage of Magnetic Tape Fee
Consulting		Transaction rec	
Training			
Professional Services			
Interfaces			
Mail-outs			
Travel			
Other			
Total Percentage			

**Table 4 – Change Order Rates** 

Item Description	Base Rate	Fully-Loaded Rate

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**Table 5 - Options** 

Product or Service	Item Description	Cost

#### SECTION IX REFERENCES

Please return the following Reference Forms, and if applicable, Subcontractor Reference Forms.

#### 1. **References**

- 1.1 References must meet the requirement stated in Section VII, 7.1.1 through 7.1.3. Experience provided in response to Section VII, 7.1 may be used to satisfy the references requirements below.
- The Vendor must provide at least three (3) references consisting of Vendor accounts that the State may contact. Required information includes name, address, telephone number, and length of time the account has been a reference. Forms for providing reference information are included on the next page. The Vendor must make arrangements in advance with the account references so that they may be contacted at the Project team's convenience without further clearance or Vendor intercession. Failure to provide this information in the manner described may subject the Vendor's proposal to being rated unfavorably relative to these criteria or disqualified altogether at the State's sole discretion.
- 1.3 In addition to the requirements in Section VII, 7.1, references should be based on the following profiles and be able to substantiate the following information from both management and technical viewpoints:
  - 1.3.1 The reference installation must be similar in size to the agency/institution for which this RFP is issued;
  - 1.3.2 The reference installation product/service must be configured similarly or identically to this RFP; and
  - 1.3.3 The reference installation must have been operational for at least twelve (12) months.

#### 2. **Subcontractors**

The Vendor's proposal must identify any subcontractor that will be used and include the name of the company, telephone number, contact person, type of work subcontractor will perform, number of certified employees to perform said work, and three (3) references for whom the subcontractor has performed work that the State may contact. Forms for providing subcontractor information and references are included at the end of this section.

#### REFERENCE FORM

Complete three (3) Reference Forms.
Contact Name:
Company Name:
Address:
Phone #:
E-Mail:
Project Start Date:
Project End Date:
Description of product/services/project, including start and end dates:

#### SUBCONTRACTOR REFERENCE FORM

#### Complete a separate form for each subcontractor proposed.

Contact Name:
Company name:
Address:
Phone #:
E-Mail:
Scope of services/products to be provided by subcontractor:
Complete three (3) Reference Forms for each Subcontractor.  Contact Name:
Company name:
Address:
Phone #:
E-Mail:
Description of product/services/project, including start and end dates:

#### ATTACHMENT A STANDARD CONTRACT

A properly executed contract is a requirement of this RFP. After an award has been made, it will be necessary for the winning Vendor to execute a contract with **ITS**. The inclusion of this contract does not preclude **ITS** from, at its sole discretion, negotiating additional terms and conditions with the selected Vendor(s) specific to the projects covered by this RFP.

If Vendor cannot comply with any term or condition of this Standard Contract, Vendor must list and explain each specific exception on the *Proposal Exception Summary Form* included in Section V.

# PROJECT NUMBER 38622 PROFESSIONAL SERVICES AGREEMENT BETWEEN INSERT VENDOR NAME

**AND** 

## MISSISSIPPI DEPARTMENT OF INFORMATION TECHNOLOGY SERVICES AS CONTRACTING AGENT FOR THE MISSISSIPPI DEPARTMENT OF HUMAN SERVICES

This Professional Services Agreement (hereinafter referred to as "Agreement") is entered into by and between INSERT VENDOR NAME, a INSERT STATE OF INCORPORATION corporation having its principal place of business at INSERT VENDOR ADDRESS (hereinafter referred to as "Contractor"), and Mississippi Department of Information Technology Services having its principal place of business at 301 North Lamar Street, Suite 508, Jackson, Mississippi 39201 (hereinafter referred to as "ITS"), as contracting agent for the Mississippi Department of Human Services located at 750 North State Street, Jackson, Mississippi 39202 (hereinafter referred to as "Customer"). ITS and Customer are sometimes collectively referred to herein as "State".

**WHEREAS,** Customer, pursuant to Request for Proposals ("RFP") No. 3629 requested proposals for the acquisition of services to provide operations and management of a New Hire Directory to interface with the Mississippi Enforcement and Tracking Support System (METSS), and

**WHEREAS,** Contractor was the successful proposer in an open, fair and competitive procurement process to provide the services described herein;

**NOW THEREFORE,** in consideration of the mutual understandings, promises and agreements set forth, the parties hereto agree as follows:

#### ARTICLE 1 PERIOD OF PERFORMANCE

1.1 Unless this Agreement is extended by mutual agreement or terminated as prescribed elsewhere herein, this Agreement shall begin on July 1, 2010 and shall continue until the close of business on June 30, 2013. At the end of the initial term, this Agreement may, upon the written agreement of the parties, be renewed for an additional term, the length of which will be agreed upon by the parties. Under no circumstances, however, shall this Agreement be renewed beyond June 30, 2015. Sixty (60) days prior to the expiration of the initial term or any renewal term of this Agreement, Contractor shall notify Customer and ITS of the impending expiration and

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Customer shall have thirty (30) days in which to notify Contractor of its intention to either renew or cancel the Agreement.

1.2 This Agreement will become a binding obligation on the State only upon the issuance of a valid purchase order by the Customer following contract execution and the issuance by ITS of the CP-1 Acquisition Approval Document.

#### ARTICLE 2 SCOPE OF SERVICES

Contractor shall perform all work as specified in RFP No. 3629 and the Contractor's proposal, as accepted by the State, in response thereto and summarized in Exhibit B Scope of Services which is attached hereto and incorporated herein by reference.

#### ARTICLE 3 CONSIDERATION AND METHOD OF PAYMENT

- 3.1 As consideration for the performance of this Agreement, Customer shall pay Contractor, subject to Exhibit A Schedule of Payment, a one-time cost for the establishment of the Directory (including any customization), interfaces, and mail-out to the employers in the amount of \$INSERT AMOUNT, and a monthly amount not to exceed \$INSERT AMOUNT based on the transaction cost per record as follows: (a) INSERT AMOUNT per hard copy data entry transaction/record; (b) INSERT AMOUNT per electronic record transfer; and (c) INSERT AMOUNT per record for magnetic tape submissions. It is understood by the parties that travel, subsistence and any related project expenses are included in these rates. No additional costs will be added to the monthly invoices for such expenses. It is expressly understood and agreed that in no event will the total compensation to be paid hereunder for all products, services, travel, performances and expenses exceed the specified sum of \$INSERT AMOUNT. Contractor shall keep daily records of the tasks performed and shall immediately supply such records to Customer upon request.
- 3.2 Contractor shall submit an invoice monthly with the appropriate documentation to Customer for any month in which services are rendered. Contractor shall submit invoices and supporting documentation to Customer electronically during the term of this Agreement using the processes and procedures identified by the State. Customer agrees to make payment in accordance with Mississippi law on "Timely Payments for Purchases by Public Bodies", Section 31-7-301, et seq. of the 1972 Mississippi Code Annotated, as amended, which generally provides for payment of undisputed amounts by Customer within forty-five (45) days of receipt of the invoice. Contractor understands and agrees that Customer is exempt from the payment of taxes. All payments shall be in United States currency. Payments by state agencies using the Statewide Automated Accounting System ("SAAS") shall be made and remittance information provided electronically as directed by the State. These payments by SAAS agencies shall be deposited into the bank account of the Contractor's choice. No payment, including final payment, shall be

construed as acceptance of defective or incomplete work, and the Contractor shall remain responsible and liable for full performance.

**3.3** Acceptance by the Contractor of the last payment from the Customer shall operate as a release of all claims against the State by the Contractor and any subcontractors or other persons supplying labor or materials used in the performance of the work under this Agreement.

#### **ARTICLE 4 WARRANTIES**

- 4.1 The Contractor represents and warrants that its services hereunder shall be performed by competent personnel and shall be of professional quality consistent with generally accepted industry standards for the performance of such services and shall comply in all respects with the requirements of this Agreement. For any breach of this warranty, the Contractor shall, for a period of ninety (90) days from performance of the service, perform the services again, at no cost to Customer, or if Contractor is unable to perform the services as warranted, Contractor shall reimburse Customer the fees paid to Contractor for the unsatisfactory services.
- 4.2 Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act, Section 71-11-1, et seq. of the Mississippi Code Annotated (Supp2008), and will register and participate in the status verification system for all newly hired employees. The term "employee" as used herein means any person that is hired to perform work within the State of Mississippi. As used herein, "status verification system" means the Illegal Immigration Reform and Immigration Responsibility Act of 1996 that is operated by the United States Department of Homeland Security, also known as the E-Verify Program, or any other successor electronic verification system replacing the E-Verify Program. Contractor agrees to maintain records of such compliance and, upon request of the State, to provide a copy of each such verification to the State. Contractor further represents and warrants that any person assigned to perform services hereunder meets the employment eligibility requirements of all immigration laws of the State of Mississippi. Contractor understands and agrees that any breach of these warranties may subject Contractor to the following: (a) termination of this Agreement and ineligibility for any state or public contract in Mississippi for up to three (3) years, with notice of such cancellation/termination being made public, or (b) the loss of any license, permit, certification or other document granted to Contractor by an agency, department or governmental entity for the right to do business in Mississippi for up to one (1) year, or (c) both. In the event of such termination/cancellation, Contractor would also be liable for any additional costs incurred by the State due to contract cancellation or loss of license or permit.
- **4.3** Contractor represents and warrants that no official or employee of Customer or of ITS, and no other public official of the State of Mississippi who exercises any functions or responsibilities in the review or approval of the undertaking or carrying out of the project shall,

prior to the completion of said project, voluntarily acquire any personal interest, direct or indirect, in this Agreement. The Contractor warrants that it has removed any material conflict of interest prior to the signing of this Agreement, and that it shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of its responsibilities under this Agreement. The Contractor also warrants that in the performance of this Agreement no person having any such known interests shall be employed.

4.4 The Contractor represents and warrants that no elected or appointed officer or other employee of the State of Mississippi, nor any member of or delegate to Congress has or shall benefit financially or materially from this Agreement. No individual employed by the State of Mississippi shall be admitted to any share or part of the Agreement or to any benefit that may arise therefrom. The State of Mississippi may, by written notice to the Contractor, terminate the right of the Contractor to proceed under this Agreement if it is found, after notice and hearing by the ITS Executive Director or his/her designee, that gratuities in the form of entertainment, gifts, jobs, or otherwise were offered or given by the Contractor to any officer or employee of the State of Mississippi with a view toward securing this Agreement or securing favorable treatment with respect to the award, or amending or making of any determinations with respect to the performing of such contract, provided that the existence of the facts upon which the ITS Executive Director makes such findings shall be in issue and may be reviewed in any competent court. In the event this Agreement is terminated under this article, the State of Mississippi shall be entitled to pursue the same remedies against the Contractor as it would pursue in the event of a breach of contract by the Contractor, including punitive damages, in addition to any other damages to which it may be entitled at law or in equity.

#### ARTICLE 5 EMPLOYMENT STATUS

- **5.1** Contractor shall, during the entire term of this Agreement, be construed to be an independent contractor. Nothing in this Agreement is intended to nor shall be construed to create an employer-employee relationship, or a joint venture relationship.
- 5.2 Contractor represents that it is qualified to perform the duties to be performed under this Agreement and that it has, or will secure, if needed, at its own expense, applicable personnel who shall be qualified to perform the duties required under this Agreement. Such personnel shall not be deemed in any way, directly or indirectly, expressly or by implication, to be employees of Customer.
- 5.3 Any person assigned by Contractor to perform the services hereunder shall be the employee of Contractor, who shall have the sole right to hire and discharge its employee. Customer may, however, direct Contractor to replace any of its employees under this Agreement.

- **5.4** Contractor shall pay when due, all salaries and wages of its employees and it accepts exclusive responsibility for the payment of federal income tax, state income tax, social security, unemployment compensation and any other withholdings that may be required. Neither Contractor nor employees of Contractor are entitled to state retirement or leave benefits.
- 5.5 It is further understood that the consideration expressed herein constitutes full and complete compensation for all services and performances hereunder, and that any sum due and payable to Contractor shall be paid as a gross sum with no withholdings or deductions being made by Customer for any purpose from said contract sum, except as permitted herein in the article titled "Termination".

#### ARTICLE 6 BEHAVIOR OF EMPLOYEES/SUBCONTRACTORS

Contractor will be responsible for the behavior of all its employees and subcontractors while on the premises of any Customer location. Any employee or subcontractor acting in a manner determined by the administration of that location to be detrimental, abusive or offensive to any of the staff will be asked to leave the premises and may be suspended from further work on the premises. All Contractor employees and subcontractors who will be working at such locations shall be covered by Contractor's comprehensive general liability insurance policy.

#### ARTICLE 7 MODIFICATION OR RENEGOTIATION

This Agreement may be modified only by written agreement signed by the parties hereto, and any attempt at oral modification shall be void and of no effect. The parties agree to renegotiate the Agreement if federal and/or state revisions of any applicable laws or regulations make changes in this Agreement necessary.

#### ARTICLE 8 AUTHORITY, ASSIGNMENT AND SUBCONTRACTS

- **8.1** In matters of proposals, negotiations, contracts, and resolution of issues and/or disputes, the parties agree that Contractor represents all contractors, third parties, and/or subcontractors Contractor has assembled for this project. The Customer is required to negotiate only with Contractor, as Contractor's commitments are binding on all proposed contractors, third parties, and subcontractors.
- **8.2** Neither party may assign or otherwise transfer this Agreement or its obligations hereunder without the prior written consent of the other party, which consent shall not be unreasonably withheld. Any attempted assignment or transfer of its obligations without such consent shall be null and void. This Agreement shall be binding upon the parties' respective successors and assigns.
- **8.3** Contractor must obtain the written approval of Customer before subcontracting any

portion of this Agreement. No such approval by Customer of any subcontract shall be deemed in any way to provide for the incurrence of any obligation of Customer in addition to the total fixed price agreed upon in this Agreement. All subcontracts shall incorporate the terms of this Agreement and shall be subject to the terms and conditions of this Agreement and to any conditions of approval that Customer may deem necessary.

- 8.4 Contractor represents and warrants that any subcontract agreement Contractor enters into shall contain a provision advising the subcontractor that the subcontractor shall have no lien and no legal right to assert control over any funds held by the Customer, and that the subcontractor acknowledges that no privity of contract exists between the Customer and the subcontractor and that the Contractor is solely liable for any and all payments which may be due to the subcontractor pursuant to its subcontract agreement with the Contractor. The Contractor shall indemnify and hold harmless the State from and against any and all claims, demands, liabilities, suits, actions, damages, losses, costs and expenses of every kind and nature whatsoever arising as a result of Contractor's failure to pay any and all amounts due by Contractor to any subcontractor, materialman, laborer or the like.
- **8.5** All subcontractors shall be bound by any negotiation, arbitration, appeal, adjudication or settlement of any dispute between the Contractor and the Customer, where such dispute affects the subcontract.

#### ARTICLE 9 AVAILABILITY OF FUNDS

It is expressly understood and agreed that the obligation of Customer to proceed under this Agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt of state and/or federal funds for the performances required under this Agreement. If the funds anticipated for the fulfillment of this Agreement are not forthcoming, or are insufficient, either through the failure of the federal government to provide funds or of the State of Mississippi to appropriate funds, or if there is a discontinuance or material alteration of the program under which funds were available to Customer for the payments or performance due under this Agreement, Customer shall have the right to immediately terminate this Agreement, without damage, penalty, cost or expense to Customer of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination. Customer shall have the sole right to determine whether funds are available for the payments or performances due under this Agreement.

#### **ARTICLE 10 TERMINATION**

10.1 Notwithstanding any other provision of this Agreement to the contrary, this Agreement may be terminated, in whole or in part, as follows: (a) upon the mutual, written agreement of the parties; (b) If either party fails to comply with the terms of this Agreement, the non-defaulting

party may terminate the Agreement upon the giving of thirty (30) days written notice unless the breach is cured within said thirty (30) day period; (c) Customer may terminate the Agreement in whole or in part without the assessment of any penalties upon thirty (30) days written notice to Contractor if Contractor becomes the subject of bankruptcy, reorganization, liquidation or receivership proceedings, whether voluntary or involuntary, or (d) Customer may terminate the Agreement for any reason without the assessment of any penalties after giving thirty (30) days written notice specifying the effective date thereof to Contractor. The provisions of this Article do not limit either party's right to pursue any other remedy available at law or in equity.

- **10.2** In the event Customer terminates this Agreement, Contractor shall be paid for satisfactory work completed by Contractor and accepted by Customer prior to the termination. Such compensation shall be based upon the amounts set forth in the Article herein on "Consideration and Method of Payment", but in no case shall said compensation exceed the total fixed price of this Agreement.
- 10.3 Notwithstanding the above, Contractor shall not be relieved of liability to Customer for damages sustained by Customer by virtue of any breach of this Agreement by Contractor, and Customer may withhold any payments to Contractor for the purpose of set off until such time as the exact amount of damages due Customer from Contractor are determined.

#### **ARTICLE 11 GOVERNING LAW**

This Agreement shall be construed and governed in accordance with the laws of the State of Mississippi and venue for the resolution of any dispute shall be Jackson, Hinds County, Mississippi. Contractor expressly agrees that under no circumstances shall Customer be obligated to pay an attorney's fee, prejudgment interest or the cost of legal action to Contractor. Further, nothing in this Agreement shall affect any statutory rights Customer may have that cannot be waived or limited by contract.

#### **ARTICLE 12 WAIVER**

Failure of either party hereto to insist upon strict compliance with any of the terms, covenants and conditions hereof shall not be deemed a waiver or relinquishment of any similar right or power hereunder at any subsequent time or of any other provision hereof, nor shall it be construed to be a modification of the terms of this Agreement. A waiver by the State, to be effective, must be in writing, must set out the specifics of what is being waived, and must be signed by an authorized representative of the State.

#### **ARTICLE 13 SEVERABILITY**

If any term or provision of this Agreement is prohibited by the laws of the State of Mississippi or declared invalid or void by a court of competent jurisdiction, the remainder of this Agreement

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shall be valid and enforceable to the fullest extent permitted by law provided that the State's purpose for entering into this Agreement can be fully achieved by the remaining portions of the Agreement that have not been severed.

#### **ARTICLE 14 CAPTIONS**

The captions or headings in this Agreement are for convenience only, and in no way define, limit or describe the scope or intent of any provision or Article in this Agreement.

#### **ARTICLE 15 HOLD HARMLESS**

To the fullest extent allowed by law, Contractor shall indemnify, defend, save and hold harmless, protect and exonerate Customer, ITS and the State, its Board Members, officers, employees, agents and representatives from and against any and all claims, demands, liabilities, suits, actions, damages, losses, costs and expenses of every kind and nature whatsoever, including without limitation, court costs, investigative fees and expenses, attorney fees and claims for damages arising out of or caused by Contractor and/or its partners, principals, agents, employees or subcontractors in the performance of or failure to perform this Agreement.

#### ARTICLE 16 THIRD PARTY ACTION NOTIFICATION

Contractor shall notify Customer in writing within five (5) business days of Contractor filing bankruptcy, reorganization, liquidation or receivership proceedings or within five (5) business days of its receipt of notification of any action or suit being filed or any claim being made against Contractor or Customer by any entity that may result in litigation related in any way to this Agreement and/or which may affect the Contractor's performance under this Agreement. Failure of the Contractor to provide such written notice to Customer shall be considered a material breach of this Agreement and the Customer may, at its sole discretion, pursue its rights as set forth in the Termination Article herein and any other rights and remedies it may have at law or in equity.

#### ARTICLE 17 AUTHORITY TO CONTRACT

Contractor warrants that it is a validly organized business with valid authority to enter into this Agreement; that entry into and performance under this Agreement is not restricted or prohibited by any loan, security, financing, contractual or other agreement of any kind, and notwithstanding any other provision of this Agreement to the contrary, that there are no existing legal proceedings, or prospective legal proceedings, either voluntary or otherwise, which may adversely affect its ability to perform its obligations under this Agreement.

#### **ARTICLE 18 NOTICE**

Any notice required or permitted to be given under this Agreement shall be in writing and personally delivered or sent by electronic means provided that the original of such notice is sent

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by certified United States mail, postage prepaid, return receipt requested, or overnight courier with signed receipt, to the party to whom the notice should be given at their business address listed herein. ITS' address for notice is: Mr. David L. Litchliter, Executive Director, Mississippi Department of Information Technology Services, 301 North Lamar Street, Suite 508, Jackson, Mississippi 39201. Customer's address for notice is: Mr. Don Thompson, Executive Director, Mississippi Department of Human Services, 750 North State Street, Jackson, Mississippi 39202. The Contractor's address for notice is: INSERT VENDOR NOTICE INFORMATION. Notice shall be deemed given when actually received or when refused. The parties agree to promptly notify each other in writing of any change of address.

#### ARTICLE 19 RECORD RETENTION AND ACCESS TO RECORDS

Contractor shall establish and maintain financial records, supporting documents, statistical records and such other records as may be necessary to reflect its performance of the provisions of this Agreement. The Customer, ITS, any state or federal agency authorized to audit Customer, and/or any of their duly authorized representatives, shall have unimpeded, prompt access to this Agreement and to any of the Contractor's proposals, books, documents, papers and/or records that are pertinent to this Agreement to make audits, copies, examinations, excerpts and transcriptions at the State's or Contractor's office as applicable where such records are kept during normal business hours. All records relating to this Agreement shall be retained by the Contractor for three (3) years from the date of receipt of final payment under this Agreement. However, if any litigation or other legal action, by or for the state or federal government has begun that is not completed at the end of the three (3) year period, or if an audit finding, litigation or other legal action has not been resolved at the end of the three (3) year period, the records shall be retained until resolution.

#### **ARTICLE 20 INSURANCE**

Contractor represents that it will maintain workers' compensation insurance as prescribed by law which shall inure to the benefit of Contractor's personnel, as well as comprehensive general liability and employee fidelity bond insurance. Contractor will, upon request, furnish Customer with a certificate of conformity providing the aforesaid coverage.

#### **ARTICLE 21 DISPUTES**

Any dispute concerning a question of fact under this Agreement which is not disposed of by agreement of the Contractor and Customer, shall be decided by the Executive Director of ITS or his/her designee. This decision shall be reduced to writing and a copy thereof mailed or furnished to the parties. Disagreement with such decision by either party shall not constitute a breach under the terms of this Agreement. Such disagreeing party shall be entitled to seek such other rights and remedies it may have at law or in equity.

#### **ARTICLE 22 COMPLIANCE WITH LAWS**

Contractor shall comply with, and all activities under this Agreement shall be subject to, all Customer policies and procedures, and all applicable federal, state, and local laws, regulations, policies and procedures as now existing and as may be amended or modified. Specifically, but not limited to, Contractor shall not discriminate against any employee nor shall any party be subject to discrimination in the performance of this Agreement because of race, creed, color, sex, age, national origin or disability.

#### ARTICLE 23 CONFLICT OF INTEREST

Contractor shall notify the Customer of any potential conflict of interest resulting from the representation of or service to other clients. If such conflict cannot be resolved to the Customer's satisfaction, the Customer reserves the right to terminate this Agreement.

#### **ARTICLE 24 SOVEREIGN IMMUNITY**

By entering into this Agreement with Contractor, the State of Mississippi does in no way waive its sovereign immunities or defenses as provided by law.

#### ARTICLE 25 CONFIDENTIAL INFORMATION

- 25.1 Contractor shall treat all Customer data and information to which it has access by its performance under this Agreement as confidential and shall not disclose such data or information to a third party without specific written consent of Customer. In the event that Contractor receives notice that a third party requests divulgence of confidential or otherwise protected information and/or has served upon it a subpoena or other validly issued administrative or judicial process ordering divulgence of such information, Contractor shall promptly inform Customer and thereafter respond in conformity with such subpoena to the extent mandated by state and/or federal laws, rules and regulations. This Article shall survive the termination or completion of this Agreement and shall continue in full force and effect and shall be binding upon the Contractor and its agents, employees, successors, assigns, subcontractors or any party or entity claiming an interest in this Agreement on behalf of, or under the rights of the Contractor following any termination or completion of this Agreement.
- 25.2 With the exception of any attached exhibits which are labeled as "confidential", the parties understand and agree that this Agreement, including any amendments and/or change orders thereto, does not constitute confidential information, and may be reproduced and distributed by the State without notification to Contractor. ITS will provide third party notice to Contractor of any requests received by ITS for any such confidential exhibits so as to allow Contractor the opportunity to protect the information by court order as outlined in ITS Public Records Procedures.

#### ARTICLE 26 EFFECT OF SIGNATURE

Each person signing this Agreement represents that he or she has read the Agreement in its entirety, understands its terms, is duly authorized to execute this Agreement on behalf of the parties and agrees to be bound by the terms contained herein. Accordingly, this Agreement shall not be construed or interpreted in favor of or against the State or the Contractor on the basis of draftsmanship or preparation hereof.

#### ARTICLE 27 OWNERSHIP OF DOCUMENTS AND WORK PRODUCTS

All data, electronic or otherwise, collected by Contractor and all documents, notes, programs, data bases (and all applications thereof), files, reports, studies, and/or other material collected and prepared by Contractor in connection with this Agreement, whether completed or in progress, shall be the property of Customer upon completion of this Agreement or upon termination of this Agreement. Customer hereby reserves all rights to the databases and all applications thereof and to any and all information and/or materials prepared in connection with this Agreement. Contractor is prohibited from use of the above described information and/or materials without the express written approval of Customer.

#### ARTICLE 28 NON-SOLICITATION OF EMPLOYEES

Contractor agrees not to employ or to solicit for employment, directly or indirectly, any of the Customer's employees until at least one (1) year after the expiration/termination of this Agreement unless mutually agreed to the contrary in writing by the Customer and the Contractor and provided that such an agreement between these two entities is not a violation of the laws of the State of Mississippi or the federal government.

#### **ARTICLE 29 ENTIRE AGREEMENT**

- 29.1 This Contract constitutes the entire agreement of the parties with respect to the subject matter contained herein and supersedes and replaces any and all prior negotiations, understandings and agreements, written or oral, between the parties relating thereto. The RFP No. 3629 and Contractor's Proposal in response thereto are hereby incorporated into and made a part of this Contract.
- **29.2** The Contract made by and between the parties hereto shall consist of, and precedence is hereby established by the order of the following:
- **A.** This Agreement signed by the parties hereto;
- **B.** Any exhibits attached to this Agreement;
- C. RFP No. 3629 and written addenda, and
- **D.** Contractor's Proposal, as accepted by Customer, in response to RFP No. 3629.

29.3 The intent of the above listed documents is to include all items necessary for the proper execution and completion of the services by the Contractor. The documents are complementary, and what is required by one shall be binding as if required by all. A higher order document shall supersede a lower order document to the extent necessary to resolve any conflict or inconsistency arising under the various provisions thereof; provided, however, that in the event an issue is addressed in one of the above mentioned documents but is not addressed in another of such documents, no conflict or inconsistency shall be deemed to occur by reason thereof. The documents listed above are shown in descending order of priority, that is, the highest document begins with the first listed document ("A. This Agreement") and the lowest document is listed last ("D. Contractor's Proposal").

#### **ARTICLE 30 STATE PROPERTY**

Contractor shall be responsible for the proper custody of any Customer-owned property furnished for Contractor's use in connection with work performed pursuant to this Agreement. Contractor shall reimburse the Customer for any loss or damage, normal wear and tear excepted.

#### **ARTICLE 31 SURVIVAL**

Articles 4, 11, 15, 19, 24, 25, 27, 28, and all other articles which, by their express terms so survive or which should so reasonably survive, shall survive any termination or expiration of this Agreement.

#### ARTICLE 32 DEBARMENT AND SUSPENSION CERTIFICATION

Contractor certifies that neither it nor its principals: (a) are presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any federal department or agency; (b) have, within a three (3) year period preceding this Agreement, been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (federal, state or local) transaction or contract under a public transaction; violation of federal or state anti-trust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property; (c) are presently indicted of or otherwise criminally or civilly charged by a governmental entity with the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (federal, state or local) transaction or contract under a public transaction; violation of federal or state anti-trust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property, and (d) have, within a three (3) year period preceding this Agreement, had one or more public transaction (federal, state or local) terminated for cause or default.

#### ARTICLE 33 SPECIAL TERMS AND CONDITIONS

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It is understood and agreed by the parties to this Agreement that there are no special terms and conditions.

#### ARTICLE 34 NETWORK SECURITY

Contractor and Customer understand and agree that the State of Mississippi's Enterprise Security Policy mandates that all remote access to and/or from the State network must be accomplished via a Virtual Private Network (VPN). If remote access is required at any time during the life of this Agreement, Contractor and Customer agree to implement/maintain a VPN for this connectivity. This required VPN must be IPSec-capable (ESP tunnel mode) and will terminate on a Cisco VPN-capable device (i.e. VPN concentrator, PIX firewall, etc.) on the State's premises. Contractor agrees that it must, at its expense, implement/maintain a compatible hardware/software solution to terminate the specified VPN on the Contractor's premises. The parties further understand and agree that the State protocol standard and architecture are based on industry-standard security protocols and manufacturer engaged at the time of contract execution. The State reserves the right to introduce a new protocol and architecture standard and require the Contractor to comply with same, in the event the industry introduces a more secure, robust protocol to replace IPSec/ESP and/or there is a change in the manufacturer engaged.

#### **ARTICLE 35 STATUTORY AUTHORITY**

By virtue of Section 25-53-21 of the Mississippi Code Annotated, as amended, the executive director of ITS is the purchasing and contracting agent for the State of Mississippi in the negotiation and execution of all contracts for the acquisition of information technology equipment, software and services. The parties understand and agree that ITS as contracting agent is not responsible or liable for the performance or non-performance of any of Customer's or Contractor's contractual obligations, financial or otherwise, contained within this Agreement.

#### ARTICLE 36 PERSONNEL ASSIGNMENT GUARANTEE

Contractor guarantees that the personnel assigned to this project will remain a part of the project throughout the duration of the Agreement as long as the personnel are employed by the Contractor and are not replaced by Contractor pursuant to the third paragraph of the Article herein titled "Employment Status". Contractor further agrees that the assigned personnel will function in the capacity for which their services were acquired throughout the life of the Agreement, and any failure by Contractor to so provide these persons shall entitle the State to terminate this Agreement for cause. Contractor agrees to pay the Customer fifty percent (50%) of the total contract amount if any of the assigned personnel is removed from the project prior to the ending date of the contract for reasons other than departure from Contractor's employment or replacement by Contractor pursuant to the third paragraph of the Article herein titled "Employment Status". Subject to the State's written approval, the Contractor may substitute qualified persons in the event of the separation of the incumbents therein from employment with

Contractor or for other compelling reasons that are acceptable to the State, and in such event, will be expected to assign additional staff to provide technical support to Customer within thirty calendar days or within such other mutually agreed upon period of time, or the Customer may, in its sole discretion, terminate this Agreement immediately without the necessity of providing thirty (30) days notice. The replacement personnel shall have equal or greater ability, experience and qualifications than the departing personnel, and shall be subject to the prior written approval of the Customer. The Contractor shall not permanently divert any staff member from meeting work schedules developed and approved under this Agreement unless approved in writing by the Customer. In the event of Contractor personnel loss or redirection, the services performed by the Contractor shall be uninterrupted and the Contractor shall report in required status reports its efforts and progress in finding replacements and the effect of the absence of those personnel.

#### **ARTICLE 37 LIQUIDATED DAMAGES**

It is agreed by the parties hereto that time is of the essence, and that in the event of a delay in the satisfactory completion and acceptance of the services provided for herein, damage shall be sustained by Customer. In the event of a delay as described herein, Contractor shall pay Customer, within five (5) calendar days from the date of receipt of notice, fixed and liquidated damages of five hundred dollars (\$500.00) per day for each calendar day of delay caused by Contractor. Customer may offset amounts due it as liquidated damages against any monies due Contractor under this Agreement. Customer will notify Contractor in writing of any claim for liquidated damages pursuant hereto on or before the date Customer deducts such sums from money payable to Contractor. Any liquidated damages assessed are in addition to and not in limitation of any other rights or remedies of Customer.

#### ARTICLE 38 PERFORMANCE BOND

As a condition precedent to the formation of this Agreement, the Contractor must provide a performance bond as herein described. To secure the Contractor's performance, the Contractor shall procure, submit to the State with this executed Agreement, and maintain in effect at all times during the course of this Agreement, a performance bond in the total amount of this Agreement. The bond shall be accompanied by a duly authenticated or certified document evidencing that the person executing the bond is a licensed Mississippi agent for the bonding company. This certified document shall identify the name and address of the person or entity holding the performance bond, and shall identify a contact person to be notified in the event the State is required to take action against the bond. The term of the performance bond shall be concurrent with the term of this Agreement, with the exception of post-warranty maintenance and support, and shall not be released to Contractor until final acceptance of all products and deliverables required herein or until the warranty period, if any, has expired, whichever occurs last. If applicable, and at the State's sole discretion, the State may, at any time during the warranty period, review Seller's performance and performance of the products/services delivered

and determine that the Seller's performance bond may be reduced or released prior to expiration of the full warranty period. The performance bond shall be procured at Contractor's expense and be payable to the Customer. The cost of the bond may be invoiced to the Customer after project initiation only if itemized in the Contractor's cost proposal and in the attached Exhibit A. Prior to approval of the performance bond, the State reserves the right to review the bond and require Contractor to substitute an acceptable bond in such form as the State may reasonably require. The premiums on such bond shall be paid by Contractor. The bond must specifically refer to this Agreement and shall bind the surety to all of the terms and conditions of this Agreement. If the Agreement is terminated due to Contractor's failure to comply with the terms thereof, Customer may claim against the performance bond.

#### ARTICLE 39 CHANGE ORDER RATE AND PROCEDURE

- **39.1** It is understood that the State may, at any time by a written order, make changes in the scope of the project. No changes in scope are to be conducted or performed by the Contractor except by the express written approval of the State. The Contractor shall be obligated to perform all changes requested by the Customer, which have no price or schedule effect.
- 39.2 The Contractor shall have no obligation to proceed with any change that has a price or schedule effect until the parties have mutually agreed in writing thereto. Neither the State nor the Contractor shall be obligated to execute such a change order; and if no such change order is executed, the Contractor shall not be obliged or authorized to perform services beyond the scope of this Agreement and the contract documents. All executed change orders shall be incorporated into previously defined deliverables.
- 39.3 With respect to any change orders issued in accordance with this Article, the Contractor shall be compensated for work performed under a change order according to the hourly change order rate of \$INSERT AMOUNT. If there is a service that is not defined in the change order rate, the Contractor and the State will negotiate the rate. The Contractor agrees that this change order rate shall be a "fully loaded" rate, that is, it includes the cost of all materials, travel expenses, per diem, and all other expenses and incidentals incurred by the Contractor in the performance of the change order. The Contractor shall invoice the Customer upon acceptance by the Customer of all work documented in the change order, and the Customer shall pay invoice amounts on the terms set forth in this Agreement. The Contractor acknowledges and agrees that the fully-loaded change order hourly rates in Exhibit A must remain valid for the duration of the Agreement, with annual increases not to exceed the lesser of a five percent increase or an increase in the consumer price index, all Urban Consumer U.S. City Average (C.P.I.-U).
- **39.4** Upon agreement of the parties to enter into a change order, the parties will execute such a change order setting forth in reasonable detail the work to be performed thereunder, the revisions

necessary to the specifications or performance schedules of any affected project work plan, and the estimated number of professional services hours that will be necessary to implement the work contemplated therein. The price of the work to be performed under any change order will be determined based upon the change order rate; however, the change order will be issued for a total fixed dollar amount and may not be exceeded regardless of the number of hours actually expended by the Contractor to complete the work required by that change order. The project work plan will be revised as necessary.

- **39.5** The Contractor will include in the progress reports delivered under this Agreement, the status of work performed under all then current change orders.
- **39.6** In the event the Contractor and the State enter into a change order which increases or decreases the time required for the performance of any part of the work under this Agreement, the Contractor shall submit to the Customer a revised version of the project work plan, clearly indicating all changes, at least five (5) working days prior to implementing any such changes.
- **39.7** The Customer shall promptly review all revised project work plans submitted under this Agreement, and shall notify the Contractor of its approval or disapproval, in whole or in part, of the proposed revisions, stating with particularity all grounds for any disapproval, within ten (10) working days of receiving the revisions from the Contractor. If the Customer fails to respond in such time period or any extension thereof, the Customer shall be deemed to have approved the revised project work plan.

For the faithful performance of the terms of this Agreement, the parties hereto have caused this Agreement to be executed by their undersigned authorized representatives.

State of Mississippi, Department of Information Technology Services, on behalf of Mississippi Department of Human Services

#### **INSERT VENDOR NAME**

Human Services	
By:Authorized Signature	By: Authorized Signature
Printed Name: David L. Litchliter	Printed Name:
Title: Executive Director	Title:
Date:	Date:
Mississippi Department of Human Services	
By:Authorized Signature	
Printed Name: Don Thompson	
<b>Title: Executive Director</b>	

Attachment A: Standard Contract

Project No.: 38622 Revised: 10/1/2009

### EXHIBIT A SCHEDULE OF PAYMENTS

Deliverable Description	Quantity	Payment Amount			
One-Time Costs:		Timount	1	<u> </u>	
	~ . ~			T	
	Cost Per	Projected	<b>Monthly Cost</b>	Yearly Cost	3 Years
	Record	Transactions			
On-Going Costs:					
Data Entry Transactions					
Electronic Record Transfers					
Magnetic Tape Submissions					
TOTAL 3-YEAR COST:					

Attachment A: Standard Contract

Project No.: 38622 Revised: 10/1/2009

#### EXHIBIT B SCOPE OF SERVICES